

MOHAMED RAHEEL

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SUMMARY

Highly talented and accomplished Construction Project Management executive with over 20 years of diverse experience in the construction industry, specializing in Program Management, Design Management, and contracts management.

Proven track record of successfully leading and completing large-scale projects across various sectors including Residential, Housing projects, Oil & Gas, Modern Method of Construction, Soil Improvement, high rise buildings, and hospitality projects. Skilled in developing business across the Middle East region.

Demonstrated ability to oversee multiple teams, projects, and locations simultaneously, ensuring efficient project delivery.

Known for driving profitability while effectively managing costs, resulting in sustainable business growth.

Notable achievements include the successful completion of projects in GCC countries such as KSA, Kuwait, UAE, as well as in North Africa, including Egypt and Algeria.

STRENGTHS & CORE COMPETENCIES

- Project Management (Design & Construction)
- Feasibility Studies
- Modern Method of Construction (Hybrid 3 D Modular Volumetric System)
- Projects Control (Time & Cost)
- Contracts Management (FIDIC, ICE, JCT)
- Procurement Management
- Leadership, team Management and coaching
- Problem Solving& Decision Making
- Value Engineering & Cost benefit Analysis
- Managing of Stakeholders
- Change management
- Business Management
- Managing Real Estate Projects development from inception till completion including land acquisition, feasibility studies, macro-economic analysis, stabilization, asset management (Sales operation), pre-construction and construction stages
- Soil Improvement techniques & Management (DC, DR, VD, Stone Columns...etc)
- All site works, approvals and following up and coordination the site works with sub-contractors and suppliers
- QMS& Integrated Management Systems (ISO 9001& 14001, ISO 45001& OHSAS 18001).

WORK EXPERIENCE

Chief Operations Officer

MADA'IN Contracting Limited -Saudi Arabia

April 2022- Present

Duties & Responsibilities

- Oversee day-to-day operations
- Design strategy and set goals for growth
- Maintain budgets and optimize expenses
- Plan, direct, coordinate, and lead activities of project/s during Pre-Construction and Construction to ensure that goals, objectives and all elements are accomplished within the prescribed time frame and budget parameters.
- Set policies and processes
- Oversee recruitment and training of Projects Team
- Evaluate and improve operations and financial performance
- Direct the employee assessment process
- Provide solutions to issues (e.g. profit decline, employee conflicts, loss of business to competitors)
- Prepare detailed project management and construction schedules for projects.
- Manage the Tendering and design Phase.
- Monitor construction progress, including worker productivity and compliance with building and safety codes.
- Work with all stakeholders to ensure all projects are completed on schedule, of excellent quality and within the budget.
- Help create implementation of systems and processes to guarantee cost and timeline efficiencies & reporting practices etc.
- Manage Engineering, Procurement, HR, Projects Control Commercial and Business Development.
- Ensure a strong reporting system.
- Orange and Red flag issues which will impact progress and delivery of projects and find mitigations solutions to get project back on track.
- Lead regular project review meetings with senior management and stakeholders.
- Work on continuously improving systems, technology, communication practices, vendors/contractor search and empanelment practices etc. to ensure decreasing costs, highest quality and timely delivery for construction, purchase, inventory, logistics operations maintenance.

Projects Director

Square Engineering Firm -Egypt

February 2019-April 2022

Duties & Responsibilities

- Plan, direct, coordinate, and lead activities of project/s during Pre-Construction and Construction to ensure that goals, objectives and all elements are accomplished within the prescribed time frame and budget parameters.
- Managing Stakeholders
- Conflict resolutions
- Build strong and efficient team.
- Efficient reporting system
- Projects Control, procurement, Cost, technical and Communication Management
- Prepare realistic Program of work including resources and cost allocation
- Satisfy Client needs
- Managing the Projects Claims and Change Orders and maintain the company rights
- Maintain the Projects Schedule Time and Recovery plan as needed
- Negotiate the Company Claims and additional Costs with the Employer representative
- Successful alignment of all stakeholders to project/s objectives and targets
- Increasing the profit and decreasing costs and expenses
- Build strong communication with Consultants and Client representative
- Build efficient process flow and realistic execution plans
- Proper management of risk and mitigation plans
- Satisfy business needs
- Satisfy Quality requirements
- Proper management of available resources
- Set up effective Procurement Plan and efficient follow up and monitoring.

Director of Projects

METTZO project Management Consultants -MENA Region

October 2014 -February 2019

Duties & Responsibilities

- Advise the Client for the best use of his properties and options of development.
- Manage Marketing& Macroeconomic studies and analysis.
- Manage, review and approve the technical & financial proposals before submitting to Clients.
- Negotiate and manage the relation with Client from date of proposal submission till signing the agreement.
- Coordinates pre-construction planning with design team; creates projected budgets; reviews and approves the phasing and construction plan.
- Oversees all build projects and ensures they are executed and completed in a timely manner and on budget; directs, measures and reports progress towards project goals; develops new markets.
- Procurement of vendors and contractor for best pricing, efficiency and/or time savings for projects; ensure that procurement of materials, supplies and equipment meets project needs.
- Oversees the activities of the team; manages, trains and coach's employees
- Plans and works with upper management to develop long term plans for the organization around the growth and development of business.

- Ensures compliance with and follows all organizational systems, programs, training, policies, and procedures as required and complies with relevant legal mandates.
- Works cooperatively with and ensures that projects managers work cooperatively with the Client to clarify specific needs and requirements and keeps client up-to-date on project status throughout process.
- Managing special studies, initiatives or due diligence assignments.
- Develops and meets revenue and other financial goals for practice.
- Accurately forecasts revenue, profitability, margins, bill rates and utilization across practice.
- Manages the negotiation of contract pricing when necessary.
- Provides leadership and guidance in all aspects of the sales cycle.
- Takes a lead role in monitoring the identification and development of strategic accounts.
- Manages business development on a strategic level for practice.
- Grows long-term relationships with clients and capitalizes on equity and partnership opportunities
- Handles various other duties as delegated by the company

Head of Supervision Department

AbdulElah Al Mohanna Engineering Consultants

September 2012- October 2014

Duties & Responsibilities

- Collect Clients requirements
- Prepare technical & financial proposals.
- Managing tendering Phase for projects
- Manage Design review Phase prior floating of tenders
- Prepare Client/Consultant Service Agreements
- Prepare Deployment Schedule for Supervision works
- Prepare Contract Documents for Client/Contractors
- Manage the Construction Supervision for all projects to assure Contractor's compliance with Contracts Documents and technical standards.
- Manage the Contractors to assure delivery of Projects within time and budget
- Maintain Client rights, risks and obligation according to Contract agreements with Contractors.
- Maintain Company rights and collect of due payments on time
- Monitor Projects Progress and provide resolution technical and commercial
- Prepare comprehensive Supervision Manual for Construction phase
- Efficient coordination with Design Department to overcome any type of design issue to assure smooth construction progress
- Provide all type of reports to Client as per contract and as required.
- Recognized Tenders Evaluation report
- Manage of Client/Contractors Contracts
- Manage the Client new requirements and changes.
- Set Up Change orders and claims process flow.
- Review, monitor and control Contractors Schedule times.

- Chair the kickoff meeting of construction phase.
- Review and advise for the Quarterly Financial Report.
- Performance Monthly Evaluation reports for Consultants and Contractors
- Determination of Contractors Claims and variation orders
- Proper Contracts Administration and Management
- Assure application of technical standards (ACI, BS& EN)
- Manage Close out of projects
- Issuance of taking over certificate
- Sufficient process for review and approve all project submittals to avoid any disturbance or delay to Contractor progress.
- Supervise & Manage defect Liability period

Manager of Operations Department/Kuwait& KSA

menARD MIDDLE EAST CONTRACTING L.L.C- Middle East

July 2010- September 2012

Duties & Responsibilities

- Manage all projects disciplines (technical, Time, Cost, HR, Contract, Logistics & Procurement) upon award till close out and taking over
- Point contact with Clients and project Stake holders.
- Prepare the projects execution plan for management review and approval and manage approved plan with Project Manager to achieve project deliverables and timeline objectives
- Addresses and resolves all billing issues.
- Ensures practice meets or exceeds budgeted financial objectives, including revenue and margin.
- Prepare project management plan for new projects.
- Manages the strategic aspects of large engagements and mitigates any risk
- Coordinate with HR department to acquire the staff of projects.
- Reports profit and loss figures.
- Ensures practice is well informed, at all times, of changes and newsworthy events within our company.
- Effectively communicates relevant practice information to superiors.
- Handles difficult personnel situations directly, using appropriate discretion, HR advice, and respect for the individual.
- Prepare the annual appraisal for the department team.
- Conflict resolution and decision making for all subjects related to the projects.
- Identify and ensure skills and training needs of assigned manpower are aligned to project requirements and support recruitment activities to source technically competent personnel for the project.
- Lead & Coach Project Managers to ensure project smooth progress and completion within planned time and budget.
- Manage the required logistics with related persons for all assigned projects.
- liaise with the HSE department for the preparation and publishing of project safety documents & issues to ensure Company Health, Safety & Environment standards are met.

- Coordinate and manage, in line with Contracts departments, preparation and managing of change orders, claims and dispute resolution
- Enhance the Communication with Clients.
- Deliver the projects with optimized profit and minimum loss of opportunities meanwhile assigned projects to me in countries where company have no established offices or staff on board.
- Recognized management performance
- Recognized team building and management of project team from different cultural with around 15 different nationalities.
- Provide Client with Value Engineering for foundation system saving 45% of assigned budget for foundation works in addition to saving 50% of approved duration for works.
- Efficient communication and management of Governmental authorities.
- Satisfying the Client needs which lead to award 2 more projects to the company.
- Manage the projects cash flow smoothly and collect all due payments with no delay
- Upgrade the Company templates and method Statements.
- Upgrade the Daily, weekly and Monthly reports
- Maintain company right in claims and change orders
- Satisfy Consultants technical requirements which accelerate the process of technical approvals
- Maintain and upgrade my level of compliance with HSE regulations by working with ARAMCO.

Engineering Manager-International Operations Department- Algeria

ORASCOM CONSTRUCTION INDUSTRIES(OCI)

April 2008- June 2010

Duties & Responsibilities

- Responsible for overall coordination of technical matters related to projects activities.
- Follow up on the projects designs implementation and solve technical issues.
- Co-ordinate with the planning department for the preparation of the schedule of technical submittals.
- Attend progress meetings, discuss and suggest technical proposals.
- Carry out and issue technical reports and proposals.
- Review and check as-built drawings.
- Study and prepare requests for information for various projects.
- Design review for project as per scope of work.
- Value engineering as needed.
- Quantity Surveying for all scope of work.
- Coordinate between the construction and engineering teams ensuring that the construction requirements are conveyed to the engineering teams and that the engineering deliverables satisfy the construction requirements.
- Notify the Contracts Department for any technical change may lead to change orders.
- Carry out technical estimation as required for the variation orders and detailed of claims.
- Manage the technical office team assigned to each project within my duties and responsibilities.

- Coordinate and follow up with the Project Directors and provide all technical support and direction as needed.
 - Coordinate and manage the outsourcing consultants/ contractors to carry out any of related work such as shop drawings, design...etc
 - Prepare RFP for any part of scope in coordination with Procurement department.
 - Manage the required logistics with related persons for all assigned projects.
 - liaise with the HSE department for the preparation and publishing of project safety documents & issues to ensure Company Health, Safety & Environment standards are met.
 - Coordinate and manage, in line with Contracts departments, preparation and managing of change orders, claims and dispute resolution
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Resident Engineer/Project Manager

Alajmi Engineering Consultants-UAE

November 2004- March 2008

Duties & Responsibilities

- Supervised and managed all on-site construction activities, ensuring compliance with project plans, specifications, and baseline schedules of the projects.
 - Conducted regular site inspections to verify the quality of materials and workmanship, ensuring adherence to approved designs and standards.
 - Oversaw critical construction phases, including foundation works, façade systems, and MEP (Mechanical, Electrical, and Plumbing) installations.
 - Ensured compliance with building codes, safety regulations, and environmental standards, implementing corrective measures as required.
 - Reviewed and approved progress claims, variation orders, shop drawings, and material submissions, while ensuring adherence to contractual terms.
 - Resolved technical and construction-related issues, providing timely solutions to prevent delays and ensure smooth project execution.
 - Monitored on-site safety practices, collaborated with safety officers, and enforced compliance with health and safety protocols.
 - Acted as the main liaison between clients, architects, contractors, and consultants, ensuring effective communication and collaboration.
 - Prepared detailed progress reports, site diaries, and inspection records, documenting project milestones and deviations.
 - Supervised the testing and commissioning of building systems, ensuring performance standards were met prior to handover.
 - Managed final inspections, rectification of defects, and preparation of as-built drawings and operation manuals for project handover.
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Project Engineer

JPIOS(Aljazira Pipe Industries & Oil Services)-UAE

June 2003- October 2004

Duties & Responsibilities

- Participate in selection of Project Procurement Strategy/Delivery Method.
- Coordinate with Equipment supplier to finalize the block diagram.
- Preparation for Main consultant scope of services, proposals evaluation and service agreement
- Participate in preparation, review Main contractor tender documents.
- Manage the tendering stage for award of main contractor
- Manage the tender stage for selection of steel structure contractor
- Manage and review design phase and deliverables.
- Manage the execution phase
- Chair the site weekly meetings
- Review the Consultants and contractor's payments.
- Manage and administrate the different contracts related to the project.
- Review and certify the project change orders.
- Liaise with concerned authorities.
- Manage the approved project budget and cash flow.
- Manage the value engineering stage with consultant and contractors.
- Carry out required coordination between all entities involved in the project.
- Review and approve project schedule time.
- Review and approved site progress reports.
- Prepare periodical progress and performance reports as needed.
- Carry out the quality assurance inspections and reports as needed.
- Maintain the project communication between involved parties.
- Review approve the submittals of materials & Shop drawings in addition to QA/QC procedures.

Technical Office Engineer/ Site Engineer

ECONTO Contracting Co.-Egypt

September 2001- May 2003

Duties & Responsibilities

- Prepare and update Project Schedule Time
- Prepare project shop drawings
- Prepare project material and technical submittals.
- Participate in preparation of monthly payment.
- Participate in preparation of claims and change orders.
- Supervise the daily site work.
- Estimate the forecast of site required resources (material, equipment...etc.)
- Prepare the inspection requests and submit for consultant action.
- Attend the weekly site meetings.

COMPLETED PROJECTS

OIL & GAS

- ELMERK Central Processing Facilities consists of buildings, steel structure, underground piping works, fire proofing for vessels- USD 2.5 Billion- Algeria.
- Skikda LNG Train- LNG and LPG Tanks , steel structure, foundation works-EURO 2.2 Billion- Algeria.

- 41 Tanks/ ARAMCO at Yanbu Export Refinery Plant/ Yanbu- Design and execution of foundation work for 41 oil, sphere and Spheroid tanks- SR 175 Million- Saudi Arabia
- Haradh& Hawiyah Gas Plan-ARAMCO PK2- Turn key of 39 Precast Buildings distributed in Three Remote Locations- SR 155 Million-Saudi Arabia

HIGH RISE MIXED USE & RESIDENTIAL BUILDINGS

- ALBASSAM Offices Building-TECOM-2 Basements, Ground floor,5 Podiums and 23 typical floors- DHS 185 Million- UAE
- Swiss Tower/ Dubai-Jumeriah Lake Towers-3 Basements, Ground floor and 37 typical floors- DHS 235 Million- UAE
- Badr Residential Building/ Dubai-TECOM-2 Basement, Ground floor and 29 typical floors- DHS 155 Million- UAE

HOSPITALAITY PROJECTS(HOTELS & MALLS)

- Narcissus Classic Hotel 5*/ Riyadh- 6 Basements, LG, Ground floor and 24 typical floors- SR 220 Million-Saudi Arabia
- Narcissus 5* Boutique Hotel/ Alhamra-Jeddah- Basement, ground floor, 7 floors.- SR 100 Million-Saudi Arabia
- Bindawood 4* Hotel /Mecca-2 Basements, Ground,34 floors- SR 140 Million- Saudi Arabia
- Avenue Mall-ALKhobar- Mall consists of one Basement, Ground, first and roof with total BUA 56,000- SR 85 Million-Saudi Arabia
- Open Air Malls-Mall C & D-Madinty- Design -Build for fit Out Works for Family Entertainment Mall & Cinema Complex Mall- EGP 320 Million-Egypt
- Extension of Four Season Sharm Elsheikh- Fit Out Works - EGP 450 Million-Egypt
- Q3 Towers/ Maadi Corniche- Two buildings linked and each one consists of 4 Basements, Ground floor and 19 floors. The project includes shopping mall and hotel rooms & suites.- EGP 245 Million-Egypt

NEW CITIES & HOUSING PROJECTS

- JABER AL AHMED CITY- New City Owned by Public Authority of Housing & Welfare. The project consists of developing of around 4.4 Million sq. meter and includes infrastructure works, foundation works, soil improvement works, shopping malls, stand-alone villas.- KWD 350 Million-Kuwait
- Almaazr Residential Compund/ Riyadh-8 Villas, 9 multistory building, landscape, roads, compound walls, creation area, facilities, infra structure...etc.- SR 75 Million-Saudi Arabia
- Compund in Sahl Hashish- Inception, Feasibility Study & Preconstruction Services-BUA 78,000 Sq.m- EGP 1.45 Billion-Egypt
- Sedra 2/Riyadh- Design and Construction of 1000 villas by 3 D Modular Construction System- SR 924 Million-Saudi Arabia
- Ajwaa Park -Al Khobar- Residential Compound of villas consists of 165 villas with all facilities (Service buildings, courts, infrastructure...etc)- SR 74 Million-Saudi Arabia
- Residential & Commercial Compound in New Capital-R7-Inception, Feasibility Study & Preconstruction Services-BUA 271,000 Sq.m - EGP 2.5 Billion-Egypt
- Alassalah Community/Riyadh- Design and Construction of 164 villas by 3 D Modular Construction System- SR 123 Million-Saudi Arabia

INDUSTRIAL PROJECTS

- JPIOS Pipe Factory/Abu Dhabi-ICADII-14 buildings, roads, landscape....etc.- Euros 100 Million- Abu Dhabi-UAE
- Center of Excellence industrial compound for / 6th October-E square- Project plot area 160,000 sq. meter consists of 6 steel structure buildings and offices luxury building- EGP 850 Million- Egypt
- Jushi Fiber Glass Factory/ Ain Sokhna/TEDA-Project plot area 60,000 Sq. meter consists of 2 main steel structure building & admin. Building - EGP 180 Million-Egypt.

EDUCATION

1996-2001	BSc in Civil Engineering -Major Construction	Tanta University-Egypt
2001-2003	Post Graduate Diploma in Project Management	American University in Cairo

SKILLS

Technical Skills

- Microsoft Office, AutoCAD, Primavera (P6), MS Project, Power BI

Hard Skills

- Negotiation, Writing, Organization, Prioritization and goal setting, Project planning, Delegating, Budget management

Soft Skills

- Communication, Leadership, Motivation, Conflict management, Adaptability, Resourcefulness, Teamwork, Influence.

CERTIFICATIONS & TRAINING

- PMP (Project Management Professional) certification no.2171942
- Professional Engineer- Saudi Council of Engineers
- Fundamentals of ISO 9001
- Fundamentals of OHSAS 18001
- Bids & Contracts according (FIDIC Guidelines 2011)
- Advanced Course in Claim Management according to FIDIC 1999-RED BOOK

PERSONAL DETAILS

Birth Date : 12/08/1978
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