

Muhammed Bitar

Civil Engineer

Riyadh – Saudi Arabia | +966 50 276 8294 | muhammedbitar551@gmail.com

www.linkedin.com/in/muhammed-bitar-3598b217b

SUMMARY :

Civil Engineer graduated from Iskenderun Technical University with honors, I have developed a strong foundation in structural analysis, construction techniques, and project management. I am proficient in using engineering software such as AutoCAD, SAP2000, and ETABS for design and analysis. During my academic journey, I have gained practical experience through coursework and internships, where I have been involved in site supervision, material testing, and cost estimation. I am a fast learner, detail-oriented, and excel in teamwork and communication. I am passionate about applying my technical knowledge to real-world projects and committed to continuous professional growth in the field of civil engineering.

EDUCATION :

Graduation Degree : Bachelor of Civil Engineering / GPA : **3,32** out of **4,0**
University : Iskenderun Technical University / Hatay, Turkey | **2020 - 2024**
Graduation Project : Errors in reinforcement applications for construction .
Project Grade : Very Good

I graduated as the top student of my department.

WORK EXPERIENCE :

Oct 2024 – Apr 2025 **Fadaa Al-Ibdaa Company** **Saudi Arabia, Riyadh (Blvd World)**

Store Manager :

- I manage inventory, coordinate product displays and ensure that stock levels meet customer demand.
- I lead and train the sales team, fostering a motivated and knowledgeable staff to achieve sales goals.
- I handle customer inquiries, resolve issues, and implement marketing strategies to drive sales and brand loyalty.

Sep 2022 – Oct 2024 **Pissarde Company (Lelas Perfume)** **Turkey, Istanbul**

Sep 2023 – Oct 2024 Store Manager :

- Manage sales and achieve targets by monitoring performance and motivating the team.
- Train and guide employees to provide excellent customer service.
- Prepare regular reports on performance and sales for management.
- Implement marketing strategies to boost sales and attract customers.

Sep 2022 – Jul 2023 Assistan Store Manager :

- Create and implement marketing strategies to reach the target audience effectively.
- Persuade and guide customers through the sales process, overcoming objections, and ultimately closing deals.
- Maintain accurate and up-to-date records of sales activities, leads, and customer interactions. Provide regular sales reports to management.

Road Engineer :**TRAINEE :**

- Assisted in surveying and mapping road alignment to ensure accuracy in design and execution.
- Monitored on-site activities, including grading, paving, and drainage installations, ensuring compliance with project standards.
- Gained hands-on experience in using CAD software and GIS tools for road design and analysis.

Site Engineer :**TRAINEE :**

- Conducted site inspections and reported progress to senior engineers and project managers.
- Reviewed technical drawings and provided support in resolving design-related issues on-site.
- Prepared daily and weekly reports summarizing site progress, delays, and material usage.

SKILLS :**Personal :**

- Leadership, Team Collaboration, Time Management, and Effective Communication.
- Adaptability to Workplace Changes and Updating Strategies Based on Needs and Objectives.

Technical :

- Autocad.
- İdecad.
- Sta4cad.
- Sap2000.
- Etabs.
- Microsoft Office Suite and Media Platforms.

LANGUAGES :

- Native in Arabic
- Native in Turkish
- Beginner in English

NATIONALITY :

- Syria
- Turkish

REFERENCES

1. Prof. Dr. Murat BİKÇE - İskenderun Technical University, TR : murat.bikce@iste.edu.tr
2. Dr. M. Musab ERDEM - İskenderun Technical University, TR : musab.erdem@iste.edu.tr
3. Mr. Yanal Salem – Sales Manager, TR : yanal.salem@pisaarde.com