

MUHAMMED ALBAKKOUR

International Supervisor

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SUMMARY:

Electrical and Electronics Engineer with a strong background in the field, holding a high honors degree with a GPA of 3.80 from Osmaniye University. Currently, I serve as an International Supervisor at Pissarde, overseeing more than six brands and managing agencies across 20 countries. Driven by a passion for management and entrepreneurship, I transitioned into this role to combine my technical expertise with my management skills. I excel in problem-solving, strategic planning, effective communication, and teamwork—key factors in ensuring successful project execution and goal achievement. Additionally, I possess strong skills in data analysis and the development of sales strategies to optimize performance. My professional interests include project management, and I am committed to deepening my expertise and making meaningful progress in these areas.

RECENT PROJECTS:

EMPLOYMENT

Mar 2023 – Present

Pissarde Holding Company

Istanbul, Turkey

International Supervisor (Sales, Management, Contracts, Agencies)

- Supervising over 80 branches worldwide and developing strategies to compete with other companies.
- Meeting with agency representatives according to the weekly schedule, discussing goals, analyzing reports, identifying agency issues and mechanisms, and coordinating with other departments to manage agency needs.
- Designing and implementing incentive programs, bonus schemes, and competitions to boost team morale.
- Driving the sales team to achieve and exceed sales targets, fostering a culture of continuous improvement and excellence in sales performance.
- Supervising the logistics department to ensure the timely delivery of inventory to target countries.
- Overseeing the social media and marketing departments to ensure optimal brand promotion and accurate targeting of promotions to the right segments.
- Leading meetings with new clients to grant franchise rights to brands and successfully finalizing contracts, contributed to the expansion of the company's business into new markets.
- Participating in monthly Board of Directors and Top Management meetings, providing insightful reports and strategic solutions to guide the company toward its goals.

Sep 2022 – Dec 2022

Hateks Hatay Textile Enterprises Inc

Hatay, Turkey

Electrical Site Engineer:

Area of Responsibilities:

- Assist in the assembly and disassembly of electrical and electronic devices and systems for maintenance, or upgrades.
- Work collaboratively with other team members, engineers, and technicians on projects and tasks.
- Prepare reports or documentation related to projects, testing, or maintenance activities.
- Develop problem-solving skills to address technical challenges effectively.
- Monitoring inventory and ensuring the availability of electrical materials required for the project.
- Ensuring that electrical equipment and devices are installed correctly and in accordance with international and local standards.
- Conducting tests on electrical systems before delivery.

Electrical Section Engineer:**TRAINEE:**

- Follow up and manage all electrical works on site such as LV panels, SMDBs, DB's, MCCs, lighting, small power, fire alarm, CCTV, Structural Cabling, Data telephony, BMS, light control system, central battery, access control ...etc., including preparation of shop drawings alongside the responsible engineer.
- Submitting and following all RFI's and Preparing daily reports about site movement
- Attendance the progress, quality, and safety meetings (weekly and monthly).

ACADEMIC EXPERIENCE

2019 - 2023 Bachelor's Degree – Electrical Electronic Engineering Osmaniye Korkut Ata University, Turkey

GPA : 3,80 / 4,0 – HIGH HONOR

TECHNICAL SKILLS

- **Project Management**
- **Change Management**
- **Advanced Microsoft office.**
- **AutoCAD.**
- **C programing.**
- **Python.**
- **PCB.**

COMPETENCIES

Quality assurance / Attention to detail / Analytical skills / Communication skills / Creative thinking / Critical thinking / Customer/ Leadership Decision-making / Interpersonal skills / Problem-solving skills / Maintaining a confident and professional demeanor at all times / Teamwork Time management / Sales Strategies

Languages

- **Native in Arabic**
- **Fluent in Turkish**
- **English B1**

REFERENCES

- 1- Prof. Dr. S. Batuhan AKBEN– Osmaniye Korkut Ata University, TR : batuhanakben@osmaniye.edu.tr
- 2- Dr.Kemal BALIKÇI – Osmaniye Korkut Ata University, TR : kbalikci@osmaniye.edu.tr
- 3- Mr. Eyad Aldos– İnternational Sales Manager in Pissarde , TR : eyad.aldos@pissarde.com