

Akram Ahmed El-Aidy

Date of birth: 20/07/1998

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IQAMA: CAN BE TRANSFERRED

Phone: [\(+966\) 0505564051](tel:+9660505564051)

Address: Riyadh , Saudi Arabia

Nationality: Egyptian

● WORK EXPERIENCE

🏢 **AL SAEED GROUP FOR TRADING** – RIYADH, SAUDI ARABIA

SALES SPECIALIST 2024 – TILL NOW/2025

1. Excellent knowledge of HVAC systems and spare parts
2. Strong negotiation and communication skills
3. Customer relationship management (CRM)
4. Market research and competitor analysis
5. Proficiency in MS Office (Excel, Word)

🏢 **EL AIDY FOR AIR-CONDITIONING AND MAINTENANCE** – EL MANSOURA , EGYPT

HEATING, VENTILATION, AIR CONDITIONING (AND REFRIGERATION) SERVICE ENGINEER

1. Manger of the company
2. Director of e-marketing
3. Maintenance and repair manager,
4. Experience in dealing with customers customer services

● EDUCATION

Bachelor's Degree in Computer Management Information Systems Delta academy (2016 – 2020) Mansoura, Egypt

TRAINING AND COURSES

Human Resources Management – Online Course (EDRAAK)

DATABASE FUNDAMENTAL - Online Course (Mahara Tech)

DIGITAL MARKETING BASICS – Online Course (Google)

● LANGUAGE SKILLS

Arabic: Native

English: Good (Written and Spoken)

● SKILLS

1. Microsoft Word - Excel
2. Fast learner
3. Team player
4. Problem solving
5. Motivated and proactive
6. Good listener and communicator
7. Communication skills
8. Organizational and planning skills
9. Time management

● DRIVING LICENCE

Driving License: B