



YASSER M. KANDEEL

Senior Manager Contracts, Commercial & Tendering

Bachelor of Architecture, PMP, Legal Consultant.

MRICS candidate no. 6592419 (submittal escalated in Mar 25 and still under review)

<https://www.linkedin.com/in/yasser-kandeel-88349046/>

Work Experience in Saudi Arabia.



El Seif Engineering Contracting Co.

Riyadh, Saudi Arabia www.el-seif.com.sa

Senior Commercial Manager.

[September 2022 to Present]

Government Projects Business Unit, Elseif Headquarters in Riyadh
Ministry of Interior (MOI) Portfolio projects, Jizan A, Jizan B, Najran, KAP2A with Value SAR14.5B

Role & Responsibilities:

- Implementation of efficient and effective commercial and contracts administration processes and resources that meet requirements and business plan.
- Negotiating and Monitoring subcontractors and suppliers' performance to ensure compliance with the agreed-upon contractual obligations.
- Identifying and tracking of the KPIs for supervised Commercial & Contracts Managers.
- Good knowledge with FIDIC contracts, dispute avoidance solutions, cost control, procurement strategy, and risk management.

Contracts & Commercial Manager.

[June 2014 to September 2022]

Business Unit 1, Riyadh

King Abdullah Bin Abdul Aziz Project for Developing the Security Head Quarters (KAP 2A) Project with value of SAR 2.648 B and built up area 493,853.89 m².

Role & Responsibilities:

I was the head of the department which is responsible for the following:

- Drafting contractual correspondences, VO's, Claims, IPCs for the Employer.
- Updating the BOQ and tracking the overall contract value.
- Issuing RFQs, IPCs for Subcontractors/Suppliers.
- Presenting comprehensive commercial reports.
- Negotiating contract amendments and variation orders.
- Preparing and escalating IPCs to client
- Participating and monitoring annual business plan and risk assessment and mitigation.



Almashrik Contracting Co.

Riyadh, Saudi Arabia www.almashrik.com

Tendering & Estimation Manager.

[June 2012 to June 2014]

I led my team to prepare the tender proposals for various projects, like educational, commercial, healthcare projects, maintenance projects such as:

- Jizan Pharmacy Girls College.
- Al-Kharj Preliminary Building.
- Prince Sultan University Ladies Club.
- Abrar Preparatory Year Building.
- ARAMCO Camp Water Meter System.
- ARAMCO Pipe Yard Site Preparation in Dhahran.
- SEC Crash Barriers & Boundary Wall in Ghunan-Qurrayah.
- Riyadh Packing & Printing Technical Institute
- Bridges & Tunnels Maintenance in Dammam.
- Road Maintenance in Dammam.
- Road Maintenance in Al-Khobar & Dhahran.
- We were awarded a SAR 103M civil works contract in Power Plant No.10 as a subcontractor of BEMCO.
- We were awarded a SAR 456M value tender of Higher Institute of Jurisdiction as a main contractor for Al-Imam University in Riyadh.

Profile:

Senior Manager – Contracts, Commercial & Tendering with a bachelor's degree in architecture and over 29 years of progressive experience in complex construction and infrastructure projects across the MENA region, including 18 years in Saudi Arabia. Demonstrates a proven track record in contract administration, commercial optimization, risk mitigation, and stakeholder engagement.

Highly regarded for cultivating strong, long-standing relationships with consultants, clients, and governmental bodies, contributing to streamlined project execution, effective claims resolution, and strategic negotiations. Recognized for leadership in managing high-value portfolios with precision, ensuring regulatory compliance, cost efficiency, and alignment with stakeholder objectives.

Personal Information:

Phone : +966542960116
 Email : yaskan1973@gmail.com
 Nationality : Egyptian
 Date of Birth : 16th May 1973
 Languages : Arabic (Native)
 : English (Fluent)
 IT skills : MS Office
 : AutoCAD
 : Advanced proficiency in
 : Excel
 Interests : Reading, Sports

Affiliations:



Education.



Menoufia University, Faculty of Engineering.

Munofia, Egypt

[September 1991 to June 1996]

B.Sc. of Architectural Engineering, with a "Good" grade.

Graduation Project: General Hospital 800 bed, with a "Very Good" grade.

Professional Development.



RICS, Royal Institution of Chartered Surveyors.

[March 2025]

MRICS (Membership application submitted – under review since March 2025, Candidate No. 6592419)



The Arab Academy for Science, Technology & Maritime Transport.

[June 2015]

Certified Legal Consultant Professional Diploma



Project Management Institute.

[October 2012]

Project Management Professional PMP® Course
By Engineering & Management Technologies LLC. Delaware USA.



DANIDA, Danish International Development Assistance and SFD, Social Fund for Development

[October 1998 to August 1999]

Training Program for Small-Scale Contractors

Completed a 10-month professional development program jointly supervised by Chemonics Egypt and Carl Bro Management (London). The training focused on entrepreneurial business practices, fostering innovation and creativity, and enhancing leadership and communication skills. Emphasis was placed on modern management principles, strategic thinking, and the fundamentals of operating within a free-market business environment.

Project Manager/Construction Manager.

[October 2010 to June 2012]

- I led the construction team to execute the finishes & electromechanical work for Royal Commission Head Quarter Project in Riyadh with value of SAR 230 million.
- Managed processes and resources in alignment with company standards and project objectives.
- Verified that Subcontractors' and suppliers' performance met agreed-upon contractual obligations.

Project Coordinator.

[June 2007 to October 2010]

I was assigned to Ministry of Health (MOH) projects, including Hail Hospital 500 Bed with value of SAR 271M, Arar Medical Tower 300 bed with value of SAR 112M, and Rafha Medical Tower 100 bed with value of SAR 74M.

Work Experience in Egypt.

YMK Contracting Co.

Menoufia, Egypt

Founder and owner.

[May 2004 to June 2007]

I founded and operated my own contracting company, initially founded in 1999, and fully devoted to its operations in 2004.

The company was registered with the Egyptian Federation for Construction & Building Contractors.

Managed and completed various small-scale projects, including roads, irrigation channel coverings with concrete pipes and box culverts, small-span bridges, and residential villas.

Hakim Alpha Contracting Co.

Cairo, Egypt

Site Manager.

[September 2002 to May 2004]

Managed the Conference Center project in Sharm El-Sheikh city at the Jolly Ville Hotel.

Al Asalah Urban & Tourist Development Co.

Cairo, Egypt

Technical Office Engineer.

[September 1999 to August 2002]

Worked on the Iberotel Beach Resort, a five-star hotel owned by the TRAVCO Group in Alqusir city, Red Sea Governorate.

North Red Sea for Integrated Development Co.

Cairo, Egypt

Site Manager.

[May 1998 to July 1999]

Responsible for finishes works of a Five Star Hotel in Marsa Alam.

Symons Egypt Co. (Egyptian branch of US Company)

Cairo, Egypt

Site Engineer.

[August 1997 to May 1998]

Worked on several hardscaping and exterior finishes projects in touristic cities, specializing in stamped concrete, concrete forming, and other related works.

Egyptian Urban Development Co.

Cairo, Egypt

Site Engineer.

[June 1996 to August 1997]

Worked on the Green Heights Compound Project, located in 6th of October City. The project comprised 90 villas, swimming pools, a mosque, a shopping center, gardens, and a recreational club.