

PROFESSIONAL SUMMARY

Results-oriented Supply Chain and Procurement Manager with over 17 years of expertise in end-to-end supply chain management, including procurement, logistics, warehousing, and distribution. Proven success in driving cost reductions, streamlining operations, and enhancing efficiency across multiple sectors. Skilled in vendor negotiation, demand forecasting, process optimization, and team leadership. Strong analytical skills and proficiency in data-driven decision-making to ensure operational excellence. Certified in advanced supply chain management and logistics from prestigious institutions.

CORE COMPETENCIES

- Procurement Management
- Logistics Management
- Inventory Control & Management
- Vendor & Supplier Negotiation
- Transportation Management & Planning
- Cross-functional team Leadership
- Process Improvement & Optimization
- Data Analysis & Reporting
- Cost Reduction Strategies
- General Administration
- MS Office Suite (Excel, Word, PowerPoint)

PROFESSIONAL EXPERIENCE

Senior Engineer – Projects & Procurement

Gulf Furnishing Company (GFCO), Riyadh, KSA - November 2024 – Present

- Responsible for overseeing and executing all construction projects and procurement operations, including furniture supply.

Key Projects & Achievements:

- Nabatat Contracting Company – King Salman Park: Completed the manufacturing and supply of office furniture.
- TBC Company: Managed manufacturing and supply of office furniture for various sites, at Tabuk, Hail, and Qassim.
- Akfaa association – Al Jubaylah: Implemented construction works and manufactured furniture.
- Almaarifa University: Supply and installation of office's and studying furniture.

Supply Chain Manager

Adiyat Marketing & Distribution Company – February 2017 – July 2023

- Optimized inventory levels by accurately forecasting market demand, reducing stockouts by 15%.
- Spearheaded procurement, warehousing, transport, and distribution plans, improving overall supply chain efficiency by 20%.
- Ensured timely product release through customs, minimizing delays and ensuring continuous product availability.
- Successfully managed warehouse space to prevent overstocking, leading to a 10% increase in operational efficiency.
- Fostered strong supplier relationships and negotiated favorable contracts, achieving significant cost savings.
- Led a team of procurement and warehouse staff, enhancing team productivity through capacity-building initiatives.
- Managed end-to-end tracking of local and international shipments, ensuring timely

deliveries to various warehouse locations.

Procurement Senior Officer

Adiyat Marketing & Distribution Company — July 2016 – February 2017

- Streamlined the procurement process by reviewing and approving requisitions, ensuring accurate categorization of materials and equipment.
- Released RFQs/RFPs to prequalified suppliers promptly, reducing procurement cycle times.
- Coordinated technical and commercial bid evaluations, preparing detailed comparison sheets for senior management approval.
- Administered contract activities, including extensions and amendments, maintaining compliance with company policies.
- Supervised procurement activities during team leader absences, ensuring smooth operational continuity.

Excititive Manager

Mawada Hospital — November 2010 – June 2016

- Led maintenance services, optimizing asset utilization and reducing operational downtime by 12%.
- Performed cost and quality analyses, resulting in improved service efficiency while maintaining high standards.

Supply Chain Specialist

Schlumberger Overseas S.A. — July 2005 – September 2010

- Managed procurement operations, ensuring adherence to corporate regulations and standards.
- Reduced procurement cycle time by revising bidding processes and streamlining purchase order issuance.
- Coordinated local and international shipments, collaborating with customs agents to expedite deliveries.
- Performed quarterly supplier performance reviews, fostering continuous improvement and compliance.
- Conducted field visits to gather feedback on procurement performance and quality.

CERTIFICATIONS

- Certificate of Supply Chain Operations — Rutgers University of New Jersey
- Certificate of Supply Chain Logistics — Rutgers University of New Jersey
- Certificate of Inventory Management — University of California, Irvine
- Import and Export Principles — British Education Institutes, Sudan
- Certificate of Supply Chain Management — Outsource Institute, Sudan
- Professional International Certificate in Supply Chain Management — Outsource Institute, Sudan
- Overseas Procurement Advance — Outsource Institute, Sudan

EDUCATION

B.Sc. in Electrical Engineering

University of Sciences and Technology, Sudan (2004)

REFERENCES

Available upon request.