

TAHER MOHAMED AHMED ELAWA

Data Analyst

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SUMMARY

With over 4 years of experience as Data Analyst and Sales Supervisor, I have worked with prominent companies like El Motahida for Textile Industry and Coca-Cola. I specialize in managing sales teams, data analysis, and executing marketing strategies to boost revenue and enhance team productivity. My objective is to further develop my skills while contributing to the success of the organization.

EDUCATION

Faculty of Information Systems

- University: Abasia Institute
 - Graduation Year: 2018
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WORK EXPERIENCE

Data Analyst

Aug 2022 – Jun 2024

Coca-Cola

- Analyzed sales data using (Power BI – SAP – Excel) to improve operational efficiency.
- Motivated and guided the sales team to reach top performance levels.
- Provided training and technical support to enhance team output.
- Collaborated with other departments to improve customer experience and increase market share.

Sales Supervisor

Jan 2020 – Aug 2022

Coca-Cola

- Managing and following up the team's daily performance.
- Supervising sales representatives and following up on their performance at all times.
- Providing training and qualification for sales representatives to increase their experience and develop them.
- Create reports to evaluate the performance and achieving goals.

Data Entry

Jan 2019 – Jan 2020

El Motahida for Textile Industry

- Proficiency in using computer programs.
 - Mastering communication skills with the team and customers.
 - The ability to enter data accurately and quickly
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PRACTICAL SKILLS

- Sales Management: Expertise in developing and analyzing sales strategies.
 - Marketing: Proficient in executing marketing campaigns to increase market share.
 - Data Analysis: Skilled in analyzing sales and marketing data for performance improvement. Training and
 - Development: Experienced in training and supporting teams to enhance performance.
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PERSONAL SKILLS

- Work under Pressure: Adaptable to high-pressure environments, meeting deadlines effectively.
- Leadership: Capable of motivating and guiding teams toward common objectives.
- Effective Communication: Skilled in clear communication with clients and colleagues. Time
- Management: Efficient in organizing tasks and prioritizing work to ensure smooth workflows.
- Self confidence

TECHNICAL SKILLS

- Microsoft Office: Proficient in Word, Excel, and PowerPoint.
 - Power BI: Advanced proficiency in data analysis and report generation.
 - SAP: Skilled in using the system for data extraction and sales analysis.
 - Web Design: Proficient in HTML, CSS, JavaScript, and Bootstrap for creating professional websites.
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COURSES

- ICDL: A course that qualifies trainees to effectively use basic computer programs and applications
 - Power BI: A course focused on data analysis and creating interactive reports to enhance performance. HTML,
 - CSS, JavaScript, Bootstrap: Learning the fundamentals of website design and development using essential programming languages
 - SAP: Training on using the SAP system for data management and sales analysis.
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LANGUAGES

- Arabic: Native
- English: Good

PERSONAL INFORMATION

- Date of Birth: 3 / 1 / 1996
- Marital Status: Married
- Nationality: Egyptian
- Religion: Muslim
- Military Service: Performed