



HESHAM FAYED

ACCOUNTS MANAGER

AI Olaya, Riyadh, Saudi Arabia
0542580490
heshamel.fayed@gmail.com

LANGUAGES

Arabic

English

French

PERSONAL DETAILS

- Nationality
Egyptian
- Visa status
Valid Work Visa
- Marital status
Married

DRIVING LICENSE

- DRIVING LICENSE
CATEGORY
Private Driving License

EDUCATION

- DOCTORATE IN BUSINESS
ADMINISTRATION (DBA)
KAFR EL SHEIKH
UNIVERSITY, KAFR EL
SHEIKH
2025
Obtained a Doctorate in Business Administration from a prestigious university, focusing on management strategies and organizational leadership. My thesis was distinguished by in-depth research in the field of managerial innovation and business development, receiving excellent recognition from the evaluation committee. Successfully completed specialized training courses in administrative leadership and data analysis during the doctoral study period.

- MASTER OF BUSINESS
ADMINISTRATION (MBA)
KAFR EL SHEIKH
UNIVERSITY, KAFR EL
SHEIKH
2022
Graduated with distinction, ranked among the top 10 in my class. Completed a research graduation project titled 'The Impact of Social Media on Brand Influence,' which received commendation from professors. Mastered financial analysis and risk management skills through specialized courses within the master's program.

- BACHELOR OF ACCOUNTING
KAFR EL SHEIKH
UNIVERSITY, KAFR EL
SHEIKH
1997
Obtained a Bachelor's degree in Accounting from a prestigious university with a general grade of good.

LINK

Email:
heshamel.fayed@gmail.com

SKILLS

Accounts Manager

Team Leadership Skills

Experience in Various Accounting Software

Working Under Pressure and Ability to Face Challenges

Ability to Quickly Learn and Master New Skills

Expense Management and Optimization

COURSES

- DIGITAL TRANSFORMATION FOR CLOUD COMPUTING AND ARTIFICIAL INTELLIGENCE | SEP 2022 - OCT 2022
FACULTY OF ARTIFICIAL INTELLIGENCE, KAFR EL SHEIKH UNIVERSITY
- COMPREHENSIVE AWARENESS FOR BRANCH EMPLOYEES | JAN 2023 - FEB 2023
KAFR EL SHEIKH UNIVERSITY
- ADDRESSING FINANCIAL AND ADMINISTRATIVE ISSUES | APR 2023 - MAY 2023
FACULTY OF BUSINESS ADMINISTRATION, KAFR EL SHEIKH UNIVERSITY
- TOEFL ENGLISH LANGUAGE TEST | JUL 2024 - SEP 2024
FACULTY OF ARTS, KAFR EL SHEIKH UNIVERSITY
- SUSTAINABLE MARKETING VISION 2030 | OCT 2024
FACULTY OF ARTIFICIAL INTELLIGENCE, KAFR EL SHEIKH UNIVERSITY
- TOTAL QUALITY MANAGEMENT AND HUMAN RESOURCES | DEC 2024
FACULTY OF BUSINESS ADMINISTRATION, DELTA UNIVERSITY

PUBLICATIONS

- THE MODERATING ROLE OF EDUCATION LEVEL BETWEEN E-TRAINING AND EMPLOYEE ATTITUDES
TOWARDS DIGITAL TRANSFORMATION AT KAFR EL SHEIKH UNIVERSITY
APR 2025
- THE IMPACT OF INFLUENCERS' CREDIBILITY ON SOCIAL MEDIA ON BRAND TRUST
APPLIED TO STUDENTS OF KAFR EL SHEIKH UNIVERSITY
AUG 2022

ABOUT ME

- Experienced Accounts Manager with deep expertise in the construction sector and advanced academic qualifications with a Master's and Doctorate in Business Administration. I aspire to enhance your team with my skills and extensive experience.

REFERENCES

- AL TOKHI INDUSTRY, TRADE, AND CONTRACTING COMPANY
Al Tokhi Industry, Trade, and Contracting Company
P: 0112766655
E: info@altokhi.com
- KAFR EL SHEIKH UNIVERSITY
Kafr El Sheikh University
P: 0020473100266
E: kfs_info@kfs.edu.eg

WORK EXPERIENCE

- FINANCIAL MANAGER | 2019 - 2025
AL SHAMS CONSTRUCTION AND CONTRACTING COMPANY, ARAB REPUBLIC OF EGYPT
Main Tasks and Responsibilities:
Financial planning and budgeting
Developing short and long-term financial strategies in line with company goals.
Preparing and monitoring the implementation of annual budgets for branches, factories, and warehouses.
Managing cash flows and liquidity
Monitoring daily revenues and expenses to ensure liquidity for operations.
Managing relationships with banks, financing plans, and credit facilities.
Cost and profitability analysis
Analyzing production and distribution costs to reduce waste and improve profit margins.
Preparing periodic reports on unit costs and optimal product pricing.
Financial review and compliance
Ensuring company compliance with tax laws and periodic reports to regulatory bodies.
Managing the financial and accounting team
Leading and developing the accounting and finance team, distributing tasks to ensure performance accuracy.
Organizing internal training courses to enhance the financial team's efficiency.
Supporting decision-making
Providing accurate financial analyses to senior management to support decisions such as expansion, acquisition, or launching new products.
Forecasting financial risks and developing strategies to address them.
Participating in pricing and contracting
Setting pricing policies in collaboration with the sales department based on costs and required margins.
Reviewing major contracts with suppliers and distributors to ensure financial feasibility.
Skills:
At least 10 years of experience in the financial field, especially in the construction and industrial sectors.
Proficiency in using ERP systems (such as SAP or Oracle).
High ability in financial analysis and report preparation.
Excellent leadership and communication skills.
- CUSTOMER AND SUBCONTRACTOR DIVISION MANAGER | 2009 - 2019
AL TOKHI INDUSTRY, TRADE, AND CONTRACTING COMPANY, RIYADH
Developing customer service strategies and improving operations
Effective communication with clients to resolve complaints and inquiries
Analyzing customer data to enhance service experience
Collaborating with other departments to improve product and service quality
Managing subcontractor contracts and ensuring compliance with standards
Preparing periodic reports
Collaborating with external auditors during audits.
- ACCOUNTANT | 2001 - 2009
AL DANA CONTRACTING AND TRADING ESTABLISHMENT, RIYADH
Managing financial records and organizing accounting books
Conducting bank reconciliations and tracking cash flows
Managing invoices and payments and following up on receivables
Recording financial transactions using accounting software