

# Yousef Ahmad Abu Sal

## PROCUREMENT ENGINEER

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Date of Birth: Nov 1996 | Nationality: Jordanian | Marital Status: Married

### Objective

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Mechanical and Procurement Engineer with 6+ years of hands-on experience in Telecom Special Solution TSS, consistently excelling in sourcing, vendor management, and on-time delivery for significant projects such as NEOM and Red Sea. Instrumental in identifying and onboarding new suppliers, optimizing material flow, and facilitating crucial stakeholder meetings to discuss approvals and ensure material readiness ahead of schedule. Passionate about continuous professional development, staying abreast of cutting-edge procurement technologies, and fostering strong supplier relationships to drive competitive advantage.

### Experience

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**TSS Contracting | Al Khobar, Saudi Arabia**

**2020 – Present**

**Shura Island Project (RED SEA, Saudi Arabia)**

**March 2024-May 2025**

#### Procurement Engineer MEP

- Developing and maintaining effective working relationships with vendors.
- Developing and implementing cost-reduction strategies.
- Analyzing vendor quotations and negotiating prices and terms of contracts.
- Researching and evaluating potential vendors.
- Developing purchasing policies and procedures.
- Issuing purchase orders after confirmation from technical team.
- Ensuring that purchased items meet quality and quantity requirements.
- Resolving discrepancies related to invoices and delivery of goods.
- Tracking orders and maintaining updated records.
- Conducting periodic review of inventory levels.
- provide material submittal and prequalification of suppliers for approval
- Follow Up the Material from issue the PO to delivered to site.

## **OXAGON Community Project (NEOM City, Saudi Arabia) Feb 2023-Jan 2024**

### **Procurement Engineer low current systems**

- Negotiating contracts, terms, and pricing with suppliers to achieve the best possible value for the company
- Developing and maintaining strong, long-term relationships with key suppliers.
- Technical Evaluation and Specification Compliance
- Issuing purchase orders and managing the entire procurement cycle from requisition to delivery
- Maintaining accurate procurement records, contracts, and supplier databases

## **NEOM Zero Project (NEOM City, Saudi Arabia) Oct 2021-Jan 2023**

### **Procurement Engineer low current systems**

- fostering strong supplier relationships to drive competitive advantage
- enhancing procurement strategies, and expanding a robust supplier network.
- new vendor acquisition
- proactive material readiness planning
- ensure on-time delivery
- Resolving discrepancies related to invoices and delivery of goods
- Follow Up the Material from issue the PO to delivered to site

## **Arab Aluminum Industry Co. (ARAL) Amman, Jordan                      2019 – 2020**

### **Mechanical Engineer**

- Assist Project Construction Manager in technical aspects.
  - Assist to control and manage the pipeline mechanical activities from construction to commissioning & de-commissioning (specialist in crossings).
- Following and Execution of Horizontal Directional Drilling activities, set-up and arranging the related crossing NOC's.
- Resolving the field engineering issues related to Interfaces in coordination with Construction Engineers and documents the resolutions
  - Project Coordination related to Interfaces with Discipline Engineers of Company, Client and other EPC Contractors

## **Education**

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### **Bachelor's degree in Mechanical Engineering, At Tafila Technical University – Jordan , 2019**

- Basic HVAC system design
- AutoCAD Courses

## **SKILLS**

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- Proficiency in procurement software like SAP, Oracle.
- Strong analytical skills to evaluate supplier performance, cost data, and market trends.
- Advanced Excel skills for data analysis, modeling, and financial calculations.
- Excellent negotiation skills to secure favorable contracts and pricing.
- Effective communication with suppliers, internal teams, and stakeholders.
- Ability to identify and resolve procurement-related issues and problem solving
- Efficient time management skills to handle multiple tasks and deadlines
- Understanding of engineering principles, materials, and manufacturing processes.
- Strong interpersonal skills to build and maintain relationships with suppliers.

## **Reference**

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- Available in the request