



Ehab Mostafa

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Mechanical Engineer with 30+ years of experience leading multimillion-dollar infrastructure and landscape projects in Egypt and KSA. Proven expertise in construction management, cost control, and client relations, with a track record of delivering projects up to 420 M USD. Adept at strategic planning, team leadership, and optimizing profitability.

CORE SKILL

Construction General / Project Management (Infrastructure networks – Landscape soft & hard– Irrigation-Golf Courses) - Planning - Reporting/Forecasting -Pricing -Strategy and Cost Control -Team Working-Leadership- Contract Negotiations -People Management and Development , Coordination & Production - Quality Management, Reporting and Administration, financial analysis & control. Proficient in Windows, MS Office (Word/Excel/Outlook/Power Point) Auto-Cad and Primavera.

EDUCATIONAL QUALIFICATIONS

Bachelor of Mechanical Engineering | Benha University, Benha, Egypt,Jan.1994

PERSONAL INFORMATION

Date of Birth: 5th. Jun 1971

Nationality: Egyptian

Marital Status: Married

Driver's License: Egypt, KSA

KEY SKILLS AND ACHIEVEMENTS

Strategy Planning and Execution

I developed and implemented continuous & successful relationships with clients (developers, consultants), made a marketing business strategy for the company, establishment of wide range of partners (suppliers & sub-contractors), market segmentation, company name positioning, competitor assessment, availability of service, etc. This led to win 125 million SAR contracts in the Saudi market in 8 months.

Developing Client and Partner Relationships

Accelerated percentage of project execution profit for Osman Group from 8% to 12% of company total turnover revenue in two years. Established criteria for appointing sub-contractors, & suppliers to make a successful partnership to obtain a common target. In ECCOT, I facilitated adequate support from my contacts suppliers to projects teamwork and maintaining direct contact in meetings, seminars etc., Played a key role in maintaining sustainable relations with partners and clients to achieve remarkable business results in the long run, which lead to growth from 50 million to 320 million in 3 years.

Cost Analysis & Control

Approach and register with almost 80 % of client's tenders subjected in the market, lead pricing strategy with logic analysis, company profile, client negotiations, follow up with periodic financial statement for each project with comparison, instruction to project team to adjust the cost.

KEY MILESTONES

Trading & Development Partnership CO. TDP GREEN

Landscape & infrastructure Construction Director Feb.2024 to Present

Supervise landscape company projects financially, technically (quality, health, safety, and customer satisfaction), and contractually, assign PM's targets and priorities, client negotiations, suppliers and subcontractors.

- 1- Almashahad Alhadary M3 Abha – Aseer – KSA (earthwork-infrastructure networks -subsurface drainage-irrigation-softscape-Hardscape- landscape lighting, pump stations, bridge, and 20 KM road) 258 million SAR.
- 2- Almashahad Alhadary M4 Abha – Aseer – KSA (earthwork-infrastructure networks -subsurface drainage-irrigation-softscape-Hardscape- landscape lighting, pump stations, bridge, and 22 KM road) 243 million SAR.
- 3- Almashahad Alhadary M9 Abha – Aseer – KSA (earthwork-infrastructure networks -subsurface drainage-irrigation-softscape-Hardscape- landscape lighting, pump stations, bridge, and 42 KM road) 424 million SAR.

HASSAN ALLAM HOLDING

Infrastructure Networks & Landscape Construction Director Jan. 2022 to Jan. 2024

Directed 4 mega-projects (total value: 1.35B EGP), including the Presidential Palace (550M EGP) and New Alameen City (433M EGP), ensuring on-time delivery and 98% client satisfaction.

Spearheaded cross-functional teams of 150+ engineers and contractors, reducing costs by 12% through vendor renegotiations.

- 1- Presidential Palace New Capital (earthwork-infrastructure networks -subsurface drainage-irrigation-softscape-Hardscape- landscape lighting, pump stations) 550 million EGP.
- 2- New Alameen City (earthwork-infrastructure networks – pump station -subsurface drainage-irrigation-softscape-Hardscape- landscape lighting) 433 million EGP.
- 3- Jollyville Golf Course renovation Sharm Elshikh- 128 million EGP.
- 4- Administration Avenue, New Capital – 245 million EGP.

JOZOOR Landscape (start-up)

Infrastructure & landscape Operation Manager – Jun. 2019 to Dec. 2021

Devised a business process, with related workflow, which gain easy, fast, and efficient communication and reporting system for managing sophisticated technical, management solutions and team development, repositioning company name in the market.

- 1- Tawila Island Red Sea (Infrastructure Networks, IRRIGATION –PLANTING-LIGHTING) 52 million EGP.
- 2- Capital Walk New Capital Public Park Design & Built (Earthwork-Infrastructure Networks Hardscape-PLANTING – IRRIGATION-subsurface drainage-lighting networks-main irrigation line) 148 million EGP.
- 3- SODIC East Elshrouk (earthwork-Infrastructure Networks -subsurface drainage-irrigation-softscape-Hardscape- landscape lighting) 175 million EGP.
- 4- CBD, New Capital Iconic Towers (Irrigation – Softscape) 28 million EGP.

OSMAN GROUP (start-up)

General Manager – Nov. 2016 to May 2019

A landscape contracting company working in government and private sectors, I Devised a new business process, with related workflow, which gain easy, fast, and efficient communication and reporting system for managing sophisticated technical and management solutions and team development, repositioning company name in the market.

- 1- MIVIDA PKG # 96 (Light Infrastructure Networks).33million EGP
- 2- PORTO NEW CAIRO Main wet infrastructure networks 12Million EGP
- 3- PORTO OCTOBER Main wet infrastructure networks 4Million EGP
- 4- MIVIDA PKG# 131,21 Parcels infrastructure networks 45Million EGP
- 5- Cairo Festival City Oriana 3 Infrastructure Networks & Landscape 48Million EGP
- 6- SODIC NEW CAIRO 24Million EGP

EHAF CONSULTING

Senior Projects Manager (MIVIDA EMAAR Infrastructure Networks & Landscape Resident Engineer) – Jan. 2014 to Oct. 2016

Manage EHAF inspection team, and landscape contractors to follow EMAAR design, and standards, review all submittals, shop drawings, snag list, and invoices for 23 contracts 534 million EGP.

Engineering Company for Contracting & Trading – ECCOT

General Manager - Oct. 2009 to Dec. 2013

An infrastructure contracting company working in government and private sectors, I Devised a new business process, with related workflow, which gain easy, fast, and efficient communication and reporting system for managing sophisticated technical and management solutions and team development.

Cairo Airport TB2, Infrastructure networks (sewage, storm, water, fire) 85 million EGP

Revira Resort Safaga, Infrastructure networks, electromechanical work, Landscape work 6 million EGP

Le Riefe, Automatic Irrigation work 3 million EGP

Dyar Park, Automatic Irrigation work 1.5 million EGP

Cairo Festival City Mall – Al-futtaim Main Water Network work 2 million EGP

New Cairo Mall Infrastructure networks (sewage, irrigation, water, fire) 1.2 Million EGP

SEASONS project irrigation system with central control 570 K EGP

VILLAR Project irrigation system with central control 2.5 million EGP

VILLAR project management of Infrastructure Networks & Landscape (lakes-walkways-softscape-lighting) contract for the main contractor 8.2 million EGP

Porto Elsokhna Golf Course Irrigation System-Landscape Irrigation - Sub-surface Drainage - Main water supply network 5 million EGP

Hayatt Residence Softscape + Irrigation System 1.4 million EGP

Embaba Park Project Drainage network 580 k EGP

Madinaty Golf Course Phase 2, 2.4 million EGP

Misr International for Engineering and Contracting-MIEAC (start-up)

Projects Manager-Sep. 2005 to Dec. 2008

Manage, follow up, review and planning day by day activates for company projects, prepare, the technical and financial reports. Finished Projects:

Porto Marina golf course irrigation system, central control system, and pump station.

Elshorok Resort landscape, softscape, irrigation system, and pump station.

Up Town Cairo-EMMAR sub-surface drainage network.

Cairo Airport terminal 3 Main wet Infrastructure Networks.

Suzan Mobarak Family Garden, irrigation system.

Little Venice Golf Course, irrigation system, and central control.

Sites International Consultant & Project Manager

Contract Manager in Al-Azhar Park Project-Jan. 2002 to Aug. 2006

A luxury public park in old Cairo with 400,000 square meters with lakes, walk ways waterfalls, soft and hardscape, lighting , infrastructure, Roll was to review submittal, invoices, supplying, and installation of automatic irrigation system, central control system with weather station, and ump station contractor. Then supervise maintenance activities for one year.

PICO

Projects Manager –March. 1996 to Aug. 2000

No. 1 landscape and infrastructure company in Egyptian market at that time, Roll was Manage, planning, and execute landscape and golf course construction projects, leading the teamwork consists of 50 persons (project teamwork-procurements department-technical office) to establish a quality, and to achieve the desired time schedule. Dream Land golf course and landscape-Golf City golf course and landscape-Luxor Golf course- and about 50 other projects.