



Omer Ismail Omer Sharafeldain Sales Engineer

I engineer with a wealth of experience in managing shift supervisor teams both large and small, and also supervising sales teams and follow up on their work to achieve the sales goals of the company.

Work Experience

(27/3/2017 –
25/2/2019).

Production engineer shift incharge.

**Sur weaving kosty Factory.
Sudan.**

Responsibility:

- Operate production equipment.
- Meet personal/team qualitative and quantitative targets.
- Assigns duty to the employees and oversees their progress.
- Train and integrate new workers.

(1/2/2020 –
15/2/2022).

Sales Engineer

**Buthary Company for Trade,
Transport and Construction.**

Responsibility:

- Identify the needs of customers, resolve issues, and provide solutions.
- Setting sales goals and developing sales strategies.
- Handling customer questions, inquiries, and complaints.
- Contacting potential and existing customers.

Skills

- Excellent sales and negotiation skills.
- The ability to motivate and lead a team.
- Excellent communication and 'people skills.
- Good planning and organizational skills.
- The proven ability to work calmly under pressure.
- Punctual, energetic, and optimistic.

Languages

English
Fluent

Arabic
(Mother
tongue).

Qualifications

(2010-2015).

BSc (Honours) of Engineering.

Sudan University of Science
and Technology, College of
engineering

(2007-2010)

High School Educations.

Al shimaa private School for
boy's.

(2016).

Diplomas in advanced excel.

Contact

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