



# Musabbir Faisal CA / ADPA - Candidate

“Blending Financial Expertise with Business Acumen to Drive Performance, Efficiency, and Sustainable Growth.”

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## PROFESSIONAL SUMMARY

Tech Focused Assistant Manager - Finance with 5+ years of comprehensive experience in financial reporting, budgeting, and regulatory compliance. Pursuing Chartered Accountancy (CA) and (ADPA – CPA) building on my Bachelors (B.Com) to deepen technical acumen. Expertise in preparing accurate financial statements, implementing robust internal controls, and leveraging financial analysis to drive strategic business decisions. Offering your company a combination of technical proficiency, strong analytical capabilities, and innovative problem-solving to enhance profitability, improve operational efficiency, and optimize cash flow management. Ability to lead process improvements, develop insightful forecasting models, and collaborate effectively across departments to ensure financial stability and growth. Committed to delivering high-impact financial solutions, mitigating risks, and fostering a culture of continuous improvement for long-term success.

## CORE COMPETENCIES

- Financial Accounting & Reporting
- Strategic Planning & Decisions Making
- Financial Planning & Analysis
- Risk Management & Internal Control
- IAS & IFRS Compliance
- Leadership & Stakeholders Management
- Financial Planning & Analysis
- Financial Modelling
- Treasury Management
- Budgeting & Forecasting
- Project Management & Reporting
- Cashflow Management

## TECHNICAL PROFICIENCY

- Oracle Financials
- SAP – Basic
- ERP Manufacturing
- Real Core Solutions
- Fortify – ERP
- Quick Books
- FAS
- Microsoft Dynamics
- MS-Office
- Power BI

## CAREER HIGHLIGHTS

	<b>Piwa Group of Companies</b> Karachi	<b>Finance Manager</b> September 2024 – Present	<b>Industry – FMCG / Trading</b> Reporting Line – CFO & CEO	<b>September 2024 – Present</b> 11 Months
	<b>Falaknaz Group of Companies</b> Pakistan	<b>Assistant Manager Finance</b> July 2023 – August 2024	<b>Industry - Construction</b> Reporting Line – GM (Finance) & Directors	<b>July 2023 – August 2024</b> 1 Year & 1 Months
	<b>Kings Builders and Developers</b> Pakistan	<b>Assistant Manager Finance</b> December 2021 – June 2023	<b>Industry - Construction</b> Reporting Line – Finance Manager & Directors	<b>December 2021 – June 2023</b> 1 Years & 7 Month
	<b>KPMG – Taseer Hadi</b> Pakistan	<b>Audit Trainee</b> March 2021 – September 2021	<b>Industry - Services</b> Reporting Line – Manager	<b>March 2021 – September 2021</b> 06 Months
	<b>H.A.M.D Chartered Accountants</b> Pakistan	<b>Audit Trainee</b> June 2019 – September 2020	<b>Industry - Services</b> Reporting Line – Manager	<b>June 2019 – September 2020</b> 1 Year & 2 Month

## PROFESSIONAL JOURNEY



**FINANCE MANAGER**  
**PIWA GROUP OF COMPANIES**

Experience: September 2024 – Present

Reporting Line: CFO & CEO

Industry: FMCG / Trading

Strategic Contribution	Professional Responsibilities
<ul style="list-style-type: none"> <li>Reduced procurement costs by 14% annually by renegotiating supplier contracts for water treatment chemicals and trading inventories, improving gross margins across both divisions.</li> <li>Optimized working capital by 18%, accelerating receivables collection and tightening inventory control across trading operations.</li> <li>Improved reporting efficiency by 30% by introducing cost center-based performance dashboards, enabling plant- and product-level financial visibility</li> <li>Maintained business continuity during raw material shortages and power interruptions by proactively planning financial buffers and scenario models.</li> <li>Trained and led a team of 17 finance staff, increasing reporting accuracy and financial turnaround time by 35%.</li> </ul>	<ul style="list-style-type: none"> <li>Monitor daily cash flows, manage banking relationships, and ensure optimal utilization of funds.</li> <li>Ensure resource allocation supports growth in both sectors while maintaining overall financial health of the Group..</li> <li>Prepare accurate and timely financial statements, management reports, and assist in variance analyses to support strategic decision-making.</li> <li>Optimize inventory levels in Trading operations and manage receivables/payables to ensure liquidity for Cap-Ex needs in Water Treatment..</li> <li>Ensure timely tax filings, statutory audits, and compliance with local regulations for both businesses..</li> <li>Contributed to financial resilience planning during periods of water scarcity or market disruption (e.g., supply chain delays), ensuring sustainable operations.</li> </ul>



**ASSISTANT MANAGER FINANCE**  
**FALAKNAZ GROUP OF COMPANIES**  
**Experience: July 2023 – August 2024**

**Reporting Line: GM & Directors**

**Industry: Real Estate / Construction**

Strategic Contribution	Professional Responsibilities
<ul style="list-style-type: none"> <li>Assisted in Preparing Financial Reports, improving Accuracy and Efficiency by 15% through detailed data verification.</li> <li>Reviewed and Reconciled Accounts, reducing Discrepancies by 20% and ensuring Compliance with Company Policies.</li> <li>Streamlined invoice Processing, reducing Turnaround time by 15% through Improved Tracking and Organization.</li> <li>Recovered PKR 3.2 Million in payments through detailed audit of subcontractor invoices and identified overbilling.</li> </ul>	<ul style="list-style-type: none"> <li>Monitor daily cash flows, manage banking relationships, and ensure optimal utilization of funds.</li> <li>Assist in the preparation of annual budgets and financial forecasts, ensuring alignment with business objectives.</li> <li>Prepare accurate and timely financial statements, management reports, and assist in variance analyses to support strategic decision-making.</li> <li>Monitor accounts receivable, payable, and inventory cycles to improve cash conversion efficiency and maintain healthy liquidity ratios..</li> <li>Implement, monitor, and strengthen internal financial controls to safeguard company assets, reduce risk, and ensure compliance with internal policies and external regulations..</li> <li>Reduced overdue receivables by implementing better collection follow-up procedures.</li> </ul>



**ASSISTANT MANAGER FINANCE**  
**KING'S BUILDERS & DEVELOPERS**  
**Experience: December 2021 – June 2023**

**Reporting Line: FM & Directors**

**Industry: Real Estate / Construction**

Strategic Contribution	Professional Responsibilities
<ul style="list-style-type: none"> <li>Accelerated Vendor Payment Cycle by 30% by introducing milestone-based approvals and digital workflows.</li> <li>Boosted Working Capital Efficiency by 20% reducing the average working capital cycle from 75 days to 60 days.</li> <li>Reduced Financial Close Time by 40% shortening the monthly financial close timeline from 10 days to just 6 days.</li> <li>Achieved 18% Cost Savings on Capex. By Introducing centralized tracking and approval for capital expenditures</li> <li>Spearheaded ERP implementation for finance, improving reporting speed by 40%, reducing manual errors by 50%</li> </ul>	<ul style="list-style-type: none"> <li>Monitor daily cash flows, manage banking relationships, and ensure optimal utilization of funds.</li> <li>Assist in the preparation of annual budgets and financial forecasts, ensuring alignment with business objectives.</li> <li>Prepare accurate and timely financial statements, management reports, and assist in variance analyses to support strategic decision-making.</li> <li>Coordinate with internal and external auditors, providing necessary documentation and support during audit processes.</li> <li>Supervise finance staff, delegate tasks effectively, and support their professional growth through mentoring and training.</li> </ul>



**AUDIT TRAINEE**  
**KPMG - PAKISTAN**  
**Experience : March 2021 to September 2021**

**Reporting Line : Manager**

**Industry : Services**

Strategic Contribution	Professional Responsibilities
<ul style="list-style-type: none"> <li>Part of completed audit fieldwork for clients across manufacturing, trading, and service sectors within strict deadlines and quality standards.</li> <li>Assisted in reconciling discrepancies of over PKR 10 million in client records through detailed analysis and verification.</li> <li>Achieved accuracy in working paper documentation, ensuring audit files were fully compliant with firm and regulatory standards.</li> <li>Demonstrated strong adaptability by working on multiple engagements simultaneously, meeting tight deadlines without compromising quality.</li> </ul>	<ul style="list-style-type: none"> <li>Assisted in the planning and execution of external audits for clients across various sectors including manufacturing, trading, and services</li> <li>Verified supporting documentation, invoices, contracts, and reconciliations to ensure accuracy and compliance with IFRS/LAS and applicable local regulations.</li> <li>Participated in stock counts, asset verifications, and physical inspection procedures to validate existence and valuation.</li> <li>Coordinated with senior auditors and managers for timely resolution of audit findings and client queries.</li> <li>Maintained confidentiality and professionalism while dealing with sensitive financial data and client records.</li> </ul>



**AUDIT TRAINEE**  
**H.A.M.D & CO**  
**Experience : June 2019 to September 2020**

**Reporting Line : Manager**

**Industry : Services**

Strategic Contribution	Professional Responsibilities
<ul style="list-style-type: none"> <li>Achieved <b>98% accuracy</b> in vouching &amp; documentation across cash, receivables, and expense cycles, minimizing audit errors.</li> <li>Improved audit working paper preparation efficiency by <b>25%</b> through effective planning &amp; early data collection.</li> <li>Helped reduce partner review time by <b>30%</b> through accurate lead schedules &amp; cross-referenced working papers.</li> <li>Contributed to <b>50% faster audit closures</b> by proactively preparing client data request lists &amp; coordinating documentation.</li> </ul>	<ul style="list-style-type: none"> <li>Document audit findings, risks, and recommendations in clear, actionable audit reports for presentation to management and business owners</li> <li>Identified misstatements and accounting errors in client books, leading to accurate restatements of financial statements.</li> <li>Actively involved in preparation of financial statements (trial balance to final accounts), enhancing practical accounting knowledge.</li> <li>Built strong client relationships by maintaining professionalism during on-site visits and client meetings, earning positive feedback</li> </ul>

**KEY DELIVERABLES – IFRS / IAS IMPLEMENTATION**

<ul style="list-style-type: none"> <li>• <b>IFRS 15 (Revenue from Contracts with Customers)</b></li> </ul>	<p>Collaborated with project managers to define performance obligations and milestones. Created a revenue recognition template aligned with percentage-of-completion accounting &amp; Integrated recognition rules into ERP for automated revenue tracking.  <b>Result: Ensured full IFRS 15 compliance and improved accuracy of monthly revenue reporting by 25%.</b></p>
<ul style="list-style-type: none"> <li>• <b>IAS 16 – Property, Plant and Equipment</b></li> </ul>	<p>Classified assets based on usage. Implemented component-based depreciation for large equipment &amp; Updated fixed asset register and linked it to project-wise cost centers.  <b>Result: Improved depreciation accuracy and ensured asset compliance under IAS 16</b></p>
<ul style="list-style-type: none"> <li>• <b>IAS 1 – Presentation of Financial Statements</b></li> </ul>	<p>Redesigned the statement of financial position and income statement to meet IAS 1 structure. Separated current vs. non-current items and added notes on project-specific details &amp; Standardized report templates across business units.  <b>Result: Increased transparency for external stakeholders and passed audit reviews with no presentation-related findings.</b></p>
<ul style="list-style-type: none"> <li>• <b>IFRS 10 – Consolidated Financial Statements</b></li> </ul>	<p>Identified control relationships based on voting rights and decision-making authority. Consolidated SPV financials with parent accounts using ERP consolidation tools &amp; Eliminated intercompany transactions and unrealized profits.  <b>Result: Achieved timely and accurate group-level consolidation aligned with IFRS 10, supporting investor reporting.</b></p>

**EDUCATION**



- **Certified Public Accountant (ADPA)**  
**Institution:** Institute of Certified Public Accountant  
**Duration:** September 2024 – March 2025  
**Major:** Accounting and Finance



- **Bachelors of Commerce (B.Com)**  
**Institution:** University of Karachi  
**Duration:** February 2019 – February 2021  
**Major:** Accounting and Business Administration



- **Chartered Accountancy (In Progress)**  
**Institution:** Institute of Chartered Accountancy of Pakistan (ICAP)  
**Duration:** March 2021 – Present  
**Major:** Accounting and Audit

**CERTIFICATIONS & PROFESSIONAL COURSES**



- **Financial Accounting (RFI)**  
**Institution:** Corporate Finance Institute (CFI)  
**Key Learning:** Financial Statements, Corporate Accounting



- **Assessment of Fundamental Competencies (AFC)**  
**Institution:** Institute of Chartered Accountancy of Pakistan  
**Key Learning:** Regression, Analysis, ITB



- **Business English**  
**Institution:** Domino's English Language Academy  
**Key Learning:** Business Correspondence, Process Management



- **Office Automation**  
**Institution:** Aptech Education  
**Key Learning:** Excel, Power BI, Data Analysis