



Ijaz Hussain

CONTACT

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SKILLS

- CRM Management
- Ms office Management
- Time management
- Team Management
- Sale and Marketing
- Investment management
- Investment sales
- Leadership
- Accounting
- Accounts Receivable
- Accounts Payable
- Accounts Reconciliation

LANGUAGES

English	C1
Advanced	
Urdu	C1
Advanced	
Arabic	A1
Beginner	

PROFESSIONAL SUMMARY

The Sales and Marketing professional that drive revenue growth and brand awareness for a company. developing and executing sales and marketing strategies, managing customer relationships, and analyzing performance data.strong communication, analytical, and leadership skills, along with proficiency in both traditional and digital marketing techniques. As an investment associate provides guidance to clients regarding their investment needs. The advice given depends on the requirements of each client, where one person may want to maximize current income, while another party wants to preserve capital. prioritize the interests of the clients. Mutual Funds Recommendation on market trends.

EXPERIENCE

Executive Territory Manager 01/2023 - 05/2025
AGP LTD - DERA GHAZI KHAN, Pakistan

- leads and oversees a team of sales professionals
- Driving revenue growth and achieving sales targets.
- Responsible for developing and implementing sales strategies.
- Managing sales operations. building client relationships, and coaching their team to success.

Investment associate 03/2019 - 09/2021
Almeezan Investment Management LTD Pakistan - Lahore , Pakistan

- Assist in developing investment strategies based on market trends and economic indicators.
- Assist in due diligence processes for potential investment deals.
- Assist in following up on client referrals and contacts.
- Assist in managing and monitoring existing investments and partner relationships.
- Client handling and mature investment deals efficiently and effectively.
- Funds Recommendation on market trend bases.

Accounts officer 07/2017 - 06/2018
Dera Ghazi Khan Chamber of Commerce and Industry - DERA GHAZI KHAN, Pakistan

- Manages a company's financial records, ensuring accuracy and compliance with regulations.
- Handle accounts payable and receivable, reconcile accounts, and prepare financial reports.
- Duties include processing invoices, tracking expenses, and resolving discrepancies.
- Play a role in budgeting, financial analysis, and assisting with audits.

EDUCATION

Master Of Business Administration (MBA): Accounting and Finance, Sales and Marketing , 09/2017 - 04/2019

National college of business Administration and economics Lahore - Lahore, Pakistan

Master of business administration (MBA) that emphasizes accounting and finance skills, competencies and knowledge required by the industry as necessary for successful strategic business management within a global economy.

Marketing strategy, sales management, consumer behavior, and brand management, while also enhancing strategic thinking and leadership abilities.

Bachelor Of Business Administration (BBA Hon): Accounting and Finance, Sales and Marketing , 09/2012 - 04/2016

BZU Multan - Multan, Pakistan

BBA (Bachelor of Business Administration) Honours degree typically includes core business subjects like finance, marketing, human resources, and accounting, along with specialized areas like international business and entrepreneurship.

HOBBIES AND INTERESTS

- Learning languages
- Supports
- Photography
- Writing
- Music