



# Muhammad Shoaib

Senior Quantity Surveyor/Estimation Engineer Civil

📍 House # 25 Street # 53 Jinnah Garden Islamabad, 45710 ISLAMABAD, Pakistan

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🌐 <https://www.linkedin.com/in/mohammad-shoaib-88224012b/> 🏠 Married

♂️ Male 🇵🇰 Pakistani 📅 27/10/1987 📠 37201-9962238-3

## Professional Summary

An experienced "**Estimation & Cost Engineer/Snr. Quantity Surveyor Civil/Bidding Specialist (Technical & Financial)**" by profession with more than **17 years** of professional experience in Estimation & Costing /Quantity Surveyor Civil/Bidding Specialist (Technical & Financial) with Contracting , Consultancy & Client firms particularly in wide range of projects (Infrastructure projects, Villas Compound and High rise Buildings, Oil & Gas Industry projects, Power Plants, 5 Star Hotels) and and dealt with various forms (FIDIC1987, FIDIC 1999 & Bespoke) and type of contracts (Lump Sum, Re-measurement and Cost reimbursement).

## Work Experience

<b>Estimation Engineer Civil, Al Yamamah Trading Business and Contracting Company</b> 📄	09/2024 – present Al Jubail, Saudi Arabia
<b>Senior Estimation Engineer/Quantity Surveyor (Acquisition &amp; Planning),</b> National Logistic Corporation (NLC)	02/2020 – 09/2024 Islamabad, Pakistan
<b>Cost Engineer /Proposal Engineer/ Quantity Surveyor,</b> Pearl Real Estate Holding (Hashoo Group of Hotels)	04/2017 – 02/2020 Islamabad, Pakistan
<b>Contract Engineer (Civil), Habib Rafiq(Pvt) Ltd</b>	12/2015 – 04/2017 Lahore, Pakistan
<b>Quantity Surveyor (Civil), Al-Fanar Bena Construction Company</b>	08/2015 – 11/2015 Jizan, Saudi Arabia
<b>Quantity Surveyor, Bahria Town Rawalpindi</b>	03/2012 – 08/2015 Islamabad, Pakistan
<b>Quantity Surveyor, Hussnain Cotex (Pvt) Limited</b>	08/2009 – 03/2012 Karachi, Pakistan
<b>Assistant Quantity Surveyor, Habib Rafiq(Pvt) Ltd.</b>	06/2007 – 01/2009 Islamabad, Pakistan

## Education

<b>Bachelor of Civil Technology (Hons.),</b> PRESTON University of Technology Islamabad Pakistan	03/2010 – 03/2012 ISLAMABAD, Pakistan
<b>Bachelor of Civil Technology (Pass),</b> Preston University of Technology Islamabad Pakistan	03/2008 – 02/2010 Islamabad, Pakistan

**D.A.E (Diploma of Associate Engineer) Civil Technology, P.B.T.E LAHORE**

06/2004 – 2007  
Rawalpindi, Pakistan

**Matriculation (Science), B.I.S.E RAWALPINDI**

06/2003  
Chakwal, Pakistan

## Skills

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**Primavera P6** — Primavera P6 • **Auto CAD** — Auto CAD 2D & 3 D • **Microsoft Excel** — Microsoft Excel (Pro) • **Microsoft Office** — Microsoft Office (Excel, Word, Power Point) • **Microsoft Project Professional** — Microsoft Project Professional • **PlanSwift** — Estimation Software

## Languages

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English ● ● ● ● ● Urdu ● ● ● ● ●  
Arabic ● ● ● ● ●

## Certificates

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**Primavera** Up to Level -5  
**Auto Cad** 2D & 3 D

**Microsoft Excel**  
Microsoft Excel (Professional)

## Professional Achievements

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**215 Km Gilgit - Shandoor Road,** 08/2021 – present  
*Construction of Road, Bridges, Snow Shelters, RCC & Stone Retaining Walls, Toll Plazas & etc*  
Complete Bidding & Tending Work (Technical & Financial) Up to Contract Signing having Project Cost Rs.= **37 Bn**

**Construction of Pearl Continental Hotel,** 04/2017 – 02/2020  
*Construction of Pearl Continental Hotel Mirpur AJK, Multan, Lahore, Peshawar, Gwadar Pakistan*  
Complete Tending Work (Technical & Financial) Up to Contract Signing having Project Cost of **Rs. 2.5 Bn.**

**1223 MW CAPP,** 12/2015 – 04/2017  
*1223 MW Combined Cycle Power Plant Balloki Pakistan*  
Complete Tending Work (Technical & Financial) Up to Contract Signing of Cost **Rs. 7.5 Bn**

**Jizan Oil Refinery,** 08/2015 – 11/2015  
*Jizan Oil Refinery & Terminal Project & Naphtha Processing EPC-12 Jizan Saudi Arabia*

**DHA Valley,** 03/2012 – 08/2015  
*Infrastructure Development of DHA Valley Rawalpindi.*  
Construction of 8 Marla & 5 Marla House (Structure, Architecture & Road Work) in DHA Valley.

**Construction of 10th Ave Islamabad,** 11/2021 – present  
*Construction of Road, Bridges, Underpass & Flyover*  
Complete Tending Work (Technical & Financial) Up to Contract Signing of Cost **Rs.11.760 Bn**

**Construction of Bhara Kahu By pass Islamabad,** 09/2022 – present  
*Construction of Road, Bridges, Underpass & Flyover*  
Complete Biding & Tending Work of EPC Base Project of Cost **Rs. 6.75 Bn**

## Courses

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**Fundamentals of Revit Architecture of BIM,** 12/2023 – 12/2023  
*Noble QS Learning*

## Duties and Responsibilities

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### **Bid Preparation:**

Lead the development of detailed and accurate bid documents, including comprehensive cost estimates and pricing strategies.

### **Quantity Surveying:**

Oversee quantity surveying activities, including measurement of quantities, preparation of bills of quantities, and cost control throughout the project lifecycle.

### **Estimation Engineering:**

Conduct thorough cost estimations considering materials, labor, and equipment, applying engineering expertise to optimize project costs.

### **Bid Strategy Development:**

Formulate effective bidding strategies to enhance competitiveness while ensuring profitability and alignment with project requirements.

### **Vendor and Subcontractor Management:**

Manage relationships with suppliers and subcontractors, ensuring timely and cost-effective procurement of materials and services.

### **Risk Management:**

Conduct comprehensive risk assessments and implement mitigation strategies to address potential challenges during bidding and construction phases.

### **Contract Negotiation:**

Negotiate favorable contract terms with clients, subcontractors, and suppliers, ensuring alignment with project goals and financial objectives.

### **Budget Oversight:**

Manage project budgets, monitor expenditures, and implement cost control measures to optimize financial performance.

### **Tender Analysis:**

Analyze tender submissions, evaluating cost breakdowns and technical proposals to inform decision-making during the tender evaluation process.

### **Compliance and Regulations:**

Ensure adherence to industry standards, contractual obligations, and regulatory requirements to maintain project integrity.

### **Team Leadership:**

Provide leadership to an estimation and quantity surveying team, fostering collaboration and maintaining high standards of performance.

### **Technology Integration:**

Utilize advanced estimation software and tools to improve accuracy, efficiency, and consistency in bidding and estimation processes.

### **Continuous Improvement:**

Identify opportunities for process improvement and implement best practices to enhance overall efficiency in bidding and estimation functions.

### **Client Relationship Management:**

Build and maintain strong client relationships by addressing their needs and concerns throughout the bidding and tendering process.

## References

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**Lt Col Tanveer Mehmud (R)**, *General Manager Plan*, Frontier Works Organization (FWO)

**Lt Col Safwan Nawaz (R)**, *Senior Manager P & A*, National Logistic Corporation (NLC)

**Engineer Ehtisham Raza**, *Manager Plans*, National Logistic Cell Engineers

## Declaration

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I do here by confirm that the information given above is true and correct to the best of my knowledge

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**Muhammad Shoaib**  
ISLAMABAD