

# MOHD FAKHARE ALAM

VILLAGE & POST JURUPUR CITY SULTANPUR 228001 UTTAR PRADESH INDIA  
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## Objective

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

## Experience

### PERFUME SALESMAN

01.03.2020 - 31.04.2023

ZARAF AROMA

As a perfume salesman responsible for providing excellent customer service by delivering a positive experience every time a customer makes a purchase, measuring the success of your sales.

## Education

Course / Degree	School / University	Grade / Score	Year
10th	GIC MAHRAJGANJ SULTANPUR UP	3rd	2003
12th	SANT PRAM HANS INTER COLLEGE AUNKA JAUNPUR	2nd	2007
B.Sc.BIOLOGY	RMLAU FAIZABAD	2nd	2011
M.Sc ZOOLOGY	RAM MANOHAR LOHIA AWADH UNIVERSITY FAIZABAD	2nd	2013

## Skills

Understood product specification and customer needs as well as how to deliver on those specifications in a cost-effective manner.

Developed overall for the company business including product planning, pricing, distribution channels and marketing efforts.

Worked with marketing professionals to develop sales.

Conducted negotiations with wholesaler, retailer, and manufacturers to source inventory levels and prices.

Generated sales leads by identifying high quality customers.