

Ghaleb Haddad

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PROFESSIONAL EXPERIENCE

Saudi Binladen Group – ICAD | *Riyadh, Saudi Arabia*

Mar. 2024 – Present

Bid Manager

- Managed the bidding process for projects valued at over 80 million SAR, ensuring competitive proposals and strategic alignment.
- Conducted due diligence, market analysis, and feasibility studies for investments exceeding SAR 150 million.

Business Analyst

- Performed feasibility studies for new products and markets, including cost estimation, revenue forecasting, and ROI analysis for major projects such as a manufacturing facility.
- Engaged with leading global companies to explore partnerships and support strategic expansion into new markets.
- Delivered comprehensive investment and localization opportunity assessments to C-suite executives, driving strategic decision-making.

Ark Energy | *Dubai, United Arab Emirates*

Aug. 2023 – Nov. 2023

Energy Consultant

- Conducted due diligence assessments for potential energy efficiency projects in Africa for UNIDO, through evaluating the financial and technical proposals.
- Advised on an executive management meeting presentation for a AED 5 million annual savings project, through data validating and presenting accordingly.
- Supported clients in implementing energy efficiency measures for their net-zero journey, through business development to successful delivery.

180 Degrees Consulting | *Beirut, Lebanon*

Sep. 2022 – Aug. 2023

Consultant

- Devised strategic plans for an NGO to raise \$20,000 for their new initiative, which works to support people with disabilities.
- Analyzed data on 5 related NGOs to maximize methods of raising awareness and funds.
- Developed creative methods to encourage 60+ members to join our client's program that was presented by 180 degrees consulting.

Laceco | *Beirut, Lebanon*

Mar. 2022 – Jun. 2022

Mechanical Engineer

- Reviewed and analyzed all MEP drawings for a resort hotel with a capacity of over 110 rooms.
- Improved water pipe calculating methods, which enable a 16% reduction in pipeline diameter.

EDUCATION

American University of Beirut | *Beirut, Lebanon*

Jan. 2022 – Nov. 2023

- Master of Science in Energy Studies.

University of Bahrain | *Manama, Bahrain*

Sep. 2016 – Nov. 2021

- B.Sc. in Mechanical Engineering.

EXTRACURRICULAR EXPERIENCE

Top Trends Bahrain | *Manama, Bahrain*

Feb. 2017 – Nov. 2021

Business Owner

- Utilized social media platforms to manage an online store, increasing sales by 60%.
- Established connections with global manufacturers in order to buy goods and keep a 67% profit margin.

SKILLS & PERSONAL

Languages: English (fluent), Arabic (fluent)

Skills: Microsoft Office (Excel, Word, PowerPoint, think-cell), Autodesk AutoCAD, Python, C++.