

Tamer Zakaria Salim

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Professional Summary

Strategic finance and accounting leader with 21+ years of experience across retail, distribution, construction, contracting, and telecommunications sectors. Proven expertise in optimizing accounts receivable, enhancing cash flow, implementing ERP solutions (NetSuite, Odoo, Dynamics AX, QuickBooks, Sage 50), and leading high-performing finance teams. Adept at delivering actionable financial insights, streamlining reporting, and ensuring compliance. Currently pursuing CMA certification to strengthen strategic financial management and analytical capabilities.

Core Skills

- Accounts Receivable & Collections Management
- ERP Implementation & Optimization (NetSuite, Odoo, Dynamics AX, QuickBooks, Sage 50)
- Financial Reporting, Month-End Closing & Audit Compliance
- Sales, Profitability & Performance Analysis
- Inventory & Cost Control
- Bank, Customer & Vendor Reconciliations
- Chart of Accounts Design & Standardization
- Team Leadership, Training & Mentorship
- Strategic Financial Planning & Process Improvement

Professional Experience

Al Khozama Company – Riyadh, Saudi Arabia

Head of Accounts Receivable | 2020 – Present

- Optimized AR processes, reducing overdue receivables by 20% and improving cash flow efficiency.
- Led month-end closing, audit reporting, and compliance activities with 100% on-time accuracy.
- Mentored a team of 5 accountants, enhancing productivity and data accuracy.

SALE Advanced Co. Ltd. (STC Channels) – Riyadh, Saudi Arabia

Senior Accountant – Retail & Digital Sales | 2009 – 2020

- Managed accounting for retail and digital sales, ensuring accurate POS/EVD data reconciliation with ERP.
- Delivered actionable daily, weekly, and monthly sales & profitability reports to senior management.
- Streamlined reporting processes, reducing closing cycle by 25% and enhancing decision-making visibility.
- Collaborated with marketing and sales teams to align promotions with financial reporting.

International Telecom Co. Ltd. – Riyadh, Saudi Arabia

Senior Accountant – Distribution | 2005 – 2009

- Supervised accounting operations across multiple branches and dealer networks.
- Managed customer invoices, discounts, and credit policies, minimizing overdue receivables.
- Prepared profitability reports by branch, product line, and major clients to support strategic decisions.

- Conducted monthly reconciliations between sales, ERP, and bank statements for accuracy.
- Assisted in budgeting, expense forecasting, and variance analysis.
- Mentored junior accountants in ERP usage and reconciliation processes.

Saudi Constructioners Ltd. (Saudico) – Riyadh, Saudi Arabia

Accountant | 2003 – 2005

- Managed full accounting cycle for construction projects, including AP, AR, and general ledger.
- Prepared monthly and project-specific financial reports for project managers and senior management.
- Monitored project costing, material purchases, subcontractor payments, and overhead allocations.
- Assisted in project budgets, analyzed variances, and recommended corrective actions.
- Conducted bank, supplier, and client reconciliations.
- Collaborated with engineers and project managers to align financial tracking with project milestones.

General Nile Co. for Construction & Paving – Cairo, Egypt

Accountant | 2001 – 2003

- Managed accounts payable and receivable, journal entries, and assisted in budgeting.

Education

Bachelor of Commerce (Accounting) – Zagazig University, Egypt | 2001
Currently pursuing CMA Certification

Certifications & Training

- Microsoft Certified Professional (MCP)
- Microsoft Certified Application Developer (MCAD)
- Microsoft Certified Solutions Developer (MCSD)
- Microsoft Business Solutions Specialist (MBSS)
- Advanced Microsoft Office Training

Languages

Arabic: Native

English: Professional Working Proficiency