

AWAIS IQBAL

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PROFILE SUMMARY

A result-oriented **Supply Chain & Procurement Professional** with 14+ years of expertise in store and warehouse management, logistics, SAP ERP (MM & SD Modules), and tender management. Proven track record of optimizing procurement efficiency, reducing costs, and implementing digital transformation through **E-Office** and **E-PADS**. Achieved over **PKR 16.5 billion** in scrap sales revenue and led multi-functional teams to achieve organizational excellence.

CORE COMPETENCIES

Procurement & Tender Management | SAP ERP (MM & SD) | E-Office & Digital Transformation | Vendor Development | Inventory & Warehouse Management | Logistics & Transport Coordination | Scrap Sales Optimization | Direct Contracting (G2G) | Production Planning | Budgeting & Cost Control

PROFESSIONAL EXPERIENCE

District Controller of Stores & Purchase / General (Supply Chain / Logistics)

Pakistan Railways – Lahore, Pakistan | Jan 2017 – Sep 2025

- Supervised 45+ personnel and integrated SAP MM & SD modules, improving operational efficiency by 25%.
- Managed 34,540 inventory items; enhanced accuracy by 25% and reduced procurement time by 40%.
- Generated PKR 16.5B+ in scrap sales through tenders and SOE G2G contracts.
- Introduced **E-PADS** and **E-Office** for complete digitalization of procurement and correspondence workflows.
- Achieved five consecutive years of **zero audit findings** through compliance and transparency.

Assistant Controller of Stores & Purchase (Supply Chain / Logistics)

Pakistan Railways – Lahore, Pakistan | Sep 2011 – Dec 2016

- Managed 120+ staff and enhanced team productivity by 20%.
- Reduced surplus stock worth PKR 375M and achieved PKR 4.5B in scrap sales.
- Improved logistics and warehouse operations across multiple divisions.
- Achieved 25% reduction in workplace incidents through safety and SOP enforcement.

Assistant Warehouse Manager

FAST Associates – Lahore, Pakistan | Jan 2009 – Dec 2010

- Increased warehouse efficiency by 20% and reduced operational costs by 12%.
- Achieved 98% inventory accuracy through process optimization.
- Implemented safety and cost-saving measures aligned with business objectives.

TECHNICAL SKILLS

SAP ERP (MM & SD Modules) | E-PADS (E-Tender System) | E-Office Workflow | MAS Software | MS Office Suite (Excel, Word, PowerPoint, Access) | Data Analytics | Vendor & Contract Management | Procurement Automation

EDUCATION

Bachelor of Electronics Engineering – Baluchistan University of IT, Engineering & Management Sciences, Quetta (2008)

CERTIFICATIONS & TRAININGS

- Diploma in Supply Chain Management – Pakistan Institute of Management (GOP)
- SAP MM & SD Module Trainings – TMC Lahore (2022)
- ERP Oracle R12 SCM – Oranet Training & Solutions Pvt. Ltd.
- Public Procurement Rules (PPRA) – Pakistan Planning & Management Institute
- E-Pak Acquisition & Disposal System (E-PADS) – PPRA Islamabad (2024)
- Microsoft Project & HR Management – Pakistan Planning & Management Institute
- Fire Safety, Tender Documentation, and E-Office Training – Pakistan Railways (2024)

LANGUAGES

English (Fluent) | Urdu (Native) | Arabic (Basic – Learning)