

SAUD ALAOOR

CIVIL ENGINEER

+966 555 731090
soudalaoor@gmail.com
Saudi Arabia, Dammam
Palestinian, born & raised in KSA

 [linkedin.com/in/saud94](https://www.linkedin.com/in/saud94)

Detail-oriented **Civil Engineer** with over **7** years of experience spanning civil engineering, project management, and tender proposal development. Proficient in analyzing project requirements, preparing comprehensive proposals, and collaborating to deliver high-quality solutions. Contributed to large-scale projects by preparing and managing **over 40 technical proposals** with **zero Post-Tender Clarifications (PTC)**, ensuring thorough and error-free proposals. Effectively aligns client needs with organizational goals, leveraging strong technical, communication, and problem-solving skills in dynamic environments, resulting in increasing proposal success rates.

EDUCATIONAL HISTORY

Bachelor of Civil Engineering

Fahad Bin Sultan University, Tabuk, Saudi Arabia

2013 - 2017

CERTIFICATIONS

McKinsey Forward Program Certificate

6-months online learning program focused on developing future-ready skills, including problem-solving, effective communication, resilience, and digital tools for the modern workplace.



Google Project Management Professional Certificate

Rigorous hands-on program that covers traditional and Agile project management approaches throughout the project's life cycle, developed by Google.



Google Data Analytics Professional Certificate

Comprehensive hands-on program that covers how to prepare, process, analyze, and share data for thoughtful action using tools and platforms including spreadsheets, SQL, Tableau, and R, developed by Google.



COURSES

- Green Building Design & Construction (LEED)
- Root Cause Analysis using PSMaP
- AutoCAD Civil 3D
- MS Office

LICENSES

Registered Civil Engineer

Saudi Council of Engineers

General Industry Safety & Health

American OSHAcademy

Certified Technician

V-Count Smart Solutions

SAUD ALAOOR

CIVIL ENGINEER

+966 555 731090

soudalaoor@gmail.com

Saudi Arabia, Dammam

Palestinian, born & raised in KSA

 [linkedin.com/in/saud94](https://www.linkedin.com/in/saud94)

WORK EXPERIENCE

SENIOR TENDERING ENGINEER

Sadim Almajid Contracting Co.

March 2025 - Present, Dammam

- Fully responsible for developing all technical proposals of projects
- Provided crucial support in preparing pre-qualification documents, contributing to **5** successful pre-qualifications so far.
- Assisted the commercial department with RFQ management, handling **7** Requests for Quotations.
- Expanding expertise into commercial fundamentals for comprehensive business understanding.

PROPOSALS ENGINEER

Mofarreh Marzouq Al Harbi & Partners Co. Ltd

March 2024 - March 2025, Dammam

- Contributed to large-scale projects exceeding **SAR 3 billion** by preparing and managing over **40 technical tenders** with zero Post-Tender Clarifications (PTC), ensuring thorough and error-free Proposals.
- Coordinated seamlessly with cross-functional teams (HSE, QA/QC, commercial, project control).
- Analyzed numerous pre-qualification requirements for major clients including NEOM, Aramco, and PIF companies, gaining a strong grasp of contractor evaluation and selection processes.
- Conducted tendering site visits to assess project conditions and gather crucial information for accurate proposals preparation.

ENGINEERING SUPERVISOR (PEOPLE COUNTING SOLUTIONS)

Beautiful Mind Digital Solutions

2021 - February 2023, Western Region

- Supervised all project operations, including installing and configuring of the client's solution system.
- Diagnosed, troubleshooted, and resolved more than **70%** of clients' problems on-site or via remote-access solutions.
- Implemented a priority issues resolution procedure, reducing time taken to resolve issues by **25%**.

PROJECT MANAGER

Alawour Medical Company

July 2019 - August 2021

- Managed installation projects for medical curtains and hospital equipping, ensuring projects were completed on time, and within budget.
- Supervised the inventory of materials & equipment to support project timetables and avoid delays.
- Oversaw the installation processes, including pre-installation site surveys & quality control checks.

SITE CIVIL ENGINEER

Saudi Pan Kingdom SAPAC LTD.

March 2018 - June 2019, Taif

- Managed on-site construction activities and a team of **15+** professionals for more than **30%** of the project sites.
- Oversaw all phases of road construction projects, from initial cut and fill activities to asphalt paving, ensuring balanced site topography and minimized soil erosion
- Collaborated with consultants and specialists such as inspectors, planners, and subcontractors toward project goals.
- Ensured that materials and activities, such as grading and paving, adhered to specifications & safety regulations, resulting in zero on-site accidents over **12 months**.