

MOHAMED SAEED ELSAYED

Location: Saudi Arabia
Phone: +966569109728
Email: mohamedsaeedbadr1996@gmail.com

SUMMARY

Experienced Procurement Specialist with strong skills in supplier management, contract negotiation, and cost optimization. Certified International Procurement Manager (CIPM) and Professional (CIPP) with distinction. Skilled in ERP systems, SAP Ariba, NWC, and Etimad platforms. Proven ability to deliver quality materials on time, improve procurement processes, and support large-scale projects efficiently.

EDUCATION

B.Sc. in Mathematics & Computer Science

Faculty of Science – Zagazig University, Egypt | Graduation: 2018 | GPA: 2.28/4 – Good

WORK EXPERIENCE

Procurement Specialist

ALtouq Alarabi Contracting CO | May 2025 – Present

- Efficiently manage procurement operations for major contracting projects.
- Carefully evaluate suppliers and skillfully negotiate contracts.
- Ensure timely delivery and strict quality compliance standards.
- Continuously improve procurement processes for greater efficiency.

Projects Procurement Specialist

Emar Saudi Construction & Development Co. | April 2023 – May 2025

- Oversaw procurement for high-value, complex infrastructure projects.
- Effectively managed purchase orders and supplier relationships.
- Closely monitored deliveries and ensured quality standards.
- Actively contributed to cost reduction and process optimization.

Sales Medical Rep Manager

Farabi Pharma Company | 2022 – March 2023

- Led and motivated sales team to achieve outstanding results.
- Built strong relationships with clients and healthcare providers.
- Monitored performance and provided strategic team training.
- Successfully achieved and exceeded sales targets consistently.

Sales Specialist

Al-Najawi Sweets Company | 2017 – March 2019

- Promoted and sold high-quality food and decorative products.
- Maintained strong client relationships and ensured satisfaction.
- Assisted in marketing campaigns and product promotions.
- Consistently met and exceeded assigned sales targets.

KEY PROJECTS

- Potable Water Networks – Al-Awaina & Al-Aqoul, Al-Madinah (SAR 56M)
- Sewage Networks & Pumping Stations – Al-Aziziya, Al-Khobar (SAR 149M)
- Completion of Sewage Networks – Hofuf & Al-Mubarraz (SAR 64M)
- Civil Works – Jizan Desalination Plant 24k M³/day (SAR 26M)
- Rabigh Desalination Oasis Project (SAR 150M)

CERTIFICATIONS

- Certified International Procurement Manager (CIPM) – IPSCMI, USA | Distinction
- Certified International Procurement Professional (CIPP) – IPSCMI, USA | Distinction
- Project Management Professional in Procurement and Contracting (PMPPC)
- ONYX ERP Accounts Payable – Ultimate Academy
- HP LIFE Online Course: Selling Online

TECHNICAL SKILLS

- Microsoft Office (Word, Excel, PowerPoint, Outlook)
- ERP Systems & Onyx Accounts Payable
- SAP Ariba, NWC, and Etimad Platforms
- Data Analysis & Reporting
- E-Procurement & Digital Procurement Tools
- Supply Chain Management Tools
- Contract Management & Vendor Evaluation
- Purchase Order & Inventory Management

PERSONAL SKILLS

- Communication & Negotiation Skills
- Teamwork & Collaboration
- Problem Solving & Decision Making
- Time Management & Organization
- Attention to Detail & Accuracy
- Supplier Relationship Management
- Adaptability & Quick Learning
- Leadership & Initiative
- Strategic Thinking & Planning
- Conflict Resolution & Diplomacy
- Work Under Pressure & Multitasking
- Customer Service & Relationship Building

LANGUAGES

- **Arabic:** Native
- **English:** Good

Certificate of Recognition



This is to Certify that

Mohamed Saeed Elsayed Badreldin

has successfully completed

Certified International Procurement Manager

training with dedication and commitment to personal and professional development

from 20th October 2025 to 23rd October 2025

Reg. No : BOA-STD228651

Issued on : 5th November 2025



Rv. Sathya Menon

Group CEO



Mohamed Saeed Elsayed Badreldin				Certified International Procurement Manager					
				BOA-STD228651			2025-10-31		
Your Overall Performance : Distinction Congratulations! You have successfully earned your IPSCMI certification. This is a tremendous accomplishment!							Trained by:		
Fail				Pass					
10%	20%	30%	40%	50%	60%	70%	80%	90%	100%
Below Average		Average		Pass	Merit		Distinction		
What Does This Diagram Mean? The diagram uses four different performance rating categories to show your overall performance on the exam. Each rating reflects the number of questions you have answered correctly.									
How is Your Score Determined? IPSCMI has subject matter experts from around the world and from many different disciplines - to determine how many questions you must answer correctly to pass the exam. Each scored question on the exam is worth 10 points and your final score is calculated by totaling the points you have earned in the exam. The number of questions you answer correctly places you within one of the performance rating categories.									
Your Performance by Domain Using the same category (as above), your performance has been calculated within each domain. This will help you identify your strong areas - as well as those which need improvement - so that you know which areas to focus on and review.									
S.No.	Module			Percentage			Performance		
1.	Procurement Ethics			91.67%			Distinction		
2.	Risk Management in Procurement			83.33%			Distinction		
3.	Supply chain management and business linkages			91.67%			Distinction		
4.	International Trade			83.33%			Distinction		
5.	Financial Decision of Supply			91.67%			Distinction		
6.	Introduction to Buying Strategy			90%			Distinction		
7.	Introduction to Contracts			80%			Distinction		
Total Score & Overall Performance				87.5%			Distinction		
What Can You Do Next? <ul style="list-style-type: none"> • Celebrate your achievement! Remember, it's just the beginning. • Continue learning for a successful and rewarding career. • Update your IPSCMI qualification on LinkedIn. 									

Certificate of Recognition



This is to Certify that

Mohamed Saeed Elsayed Badreldin

has successfully completed

Certified International Procurement Professional

training with dedication and commitment to personal and professional development

from 12th October 2025 to 19th October 2025

Reg. No : BOA-STD228650

Issued on : 5th November 2025



Rv. Sathya Menon

Group CEO



Mohamed Saeed Elsayed Badreldin				Certified International Procurement Professional					
				BOA-STD228650			2025-10-31		
Your Overall Performance : Distinction Congratulations! You have successfully earned your IPSCMI certification. This is a tremendous accomplishment!							Trained by:		
Fail				Pass					
10%	20%	30%	40%	50%	60%	70%	80%	90%	100%
Below Average		Average		Pass	Merit		Distinction		
What Does This Diagram Mean? The diagram uses four different performance rating categories to show your overall performance on the exam. Each rating reflects the number of questions you have answered correctly.									
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S.No.	Module			Percentage			Performance		
1.	Resource and supplier management			100%			Distinction		
2.	Fundamentals of Negotiations			90%			Distinction		
3.	Purchase for Payment (P-2-P)			100%			Distinction		
4.	E-Procurement			100%			Distinction		
5.	Sustainable Procurement			100%			Distinction		
6.	Global Sources			90%			Distinction		
7.	Supplier Responsibility and Classification Systems			70%			Merit		
8.	Introduction to Purchase			70%			Merit		
Total Score & Overall Performance				90%			Distinction		
What Can You Do Next? <ul style="list-style-type: none"> • Celebrate your achievement! Remember, it's just the beginning. • Continue learning for a successful and rewarding career. • Update your IPSCMI qualification on LinkedIn. 									

Certificate of Recognition



This is to Certify that

Mohamed Saeed Elsayed Badreldin

has successfully completed

Project Management Professional in Procurement and Contracting

training with dedication and commitment to personal and professional development

from 2nd November 2025 to 12th November 2025

Reg. No : BOA-STD228649

Issued on : 14th November 2025



Rv. Sathya Menon

Group CEO



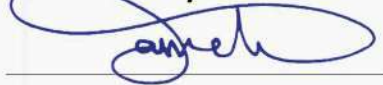
Mohamed Saeed Elsayed Badreldin				Project Management Professional in Procurement and Contracting					
				BOA-STD228649			2025-11-14		
Your Overall Performance : Distinction Congratulations! You have successfully earned your IPSCMI certification. This is a tremendous accomplishment!							Trained by:		
Fail				Pass					
10%	20%	30%	40%	50%	60%	70%	80%	90%	100%
Below Average		Average		Pass	Merit		Distinction		
What Does This Diagram Mean? The diagram uses four different performance rating categories to show your overall performance on the exam. Each rating reflects the number of questions you have answered correctly.									
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Your Performance by Domain Using the same category (as above), your performance has been calculated within each domain. This will help you identify your strong areas - as well as those which need improvement - so that you know which areas to focus on and review.									
S.No.	Module			Percentage			Performance		
1.	Project Risk Management			83.33%			Distinction		
2.	Project Procurement Management			91.67%			Distinction		
3.	The environment in which projects operate			100%			Distinction		
4.	Stage Determination			100%			Distinction		
5.	The Role of the Project Manager			100%			Distinction		
6.	Agile Contracting			58.33%			Pass		
7.	Agile Overview - High-Level Overview			90.91%			Distinction		
Total Score & Overall Performance				88.75%			Distinction		
What Can You Do Next? <ul style="list-style-type: none"> • Celebrate your achievement! Remember, it's just the beginning. • Continue learning for a successful and rewarding career. • Update your IPSCMI qualification on LinkedIn. 									

CERTIFICATE

— OF COMPLETION —

This certificate is presented to
Mohamed Saeed Elsayed Badr
For successfully completing the course
Onyx ERP Accounts Payable

Academy Director



ID : 127937

Date : 6/9/2023

Version : Arabic



Certificate of Completion

mohamed saeed elsayed badr

has successfully completed the HP LIFE online course

Selling Online

By completing this course, the above-named student has learned new skills including how to optimize online sales and marketing strategies, how to produce effective product listings, and how to deliver great customer service.

Presented 9/2/2023

A handwritten signature in black ink, appearing to read 'S Bormann', written over a horizontal line.

Stephanie Bormann
Deputy Director, HP Foundation



شهادة خبرة

السلام عليكم ورحمة الله و بركاته,,,

تشهد شركة إعمار السعودية للإنشاء والتطوير بأن الموظف / محمد سعيد السيد بدر الدين عبد الحق - مصري الجنسية يحمل إقامة برقم / 2548994140 قد عمل لدينا بمهنة (مسؤول مشتريات) منذ تاريخ 2023/04/03م و حتى تاريخ 2025/05/01م , وقد أعطي هذه الشهادة بناءً على طلبه ودون أدنى مسؤولية على الشركة.

تقبلوا خالص التحية,,,

شركة إعمار السعودية للإنشاء والتطوير



شهادة خبرة

يشهد مشروع تنفيذ شبكات وخطوط مياه العوينية والعاقول بالمدينة المنورة بأن السيد/ محمد سعيد السيد بدرالدين

هوية مقيم رقم : 2548994140

قد عمل لدينا بوظيفة أخصائي مشتريات للمشروع المذكور أعلاه خلال الفترة من 2023 / 09 / 27 م إلى 2025/ 04 / 30 م،

بما يقارب 19 شهر وخلال فترة عمله اتسم بالأمانة والإخلاص في أداء مهامه، وأظهر كفاءة عالية في ..

- 1- إعداد ومتابعة طلبات الشراء .
- 2- التفاوض مع الموردين وإبرام العقود بدقة عالية .
- 3- متابعة التوريدات وضمان الالتزام بالموصفات والجودة .
- 4- المساهمة في تطوير آليات العمل بقسم المشتريات .
- 5- الحصول على أفضل الأسعار مع الحفاظ على مواعيد التوريدات للموقع .

وقد كان مثلاً للانضباط والتعاون مع زملائه في العمل، ونشهد له بالكفاءة وحسن السيرة والسلوك طيلة فترة عمله معنا

وتم منحه هذه الشهادة بناءً على طلبه دون أدنى مسؤولية على المشروع او الشركة.

مدير المشروع

م / محمد علي





جامعة الزقازيق شهادة

كلية : العلوم

تشهد الكلية بأن السيد / محمد سعيد السيد بدرالدين عبدالحق

وجنسية : مصري الرقم القومي : ٢٩٦٠١١٨١٣٠٠٣١٣

والمولود في : الشرقية بتاريخ : ١٩٩٦/٠١/١٨

قد حصل على درجة : بكالوريوس في العلوم (تخصص: الرياضيات وعلوم الحاسب) بنظام الساعات المعتمدة

التقدير العام المكافئ : (جيد) دور : سبتمبر عام : ٢٠١٨

المعدل التراكمي العام : ٢,٢٨ من : (٤) نقاط

المعدل التراكمي العام (CGPA) : اثنان وثمانية وعشرون من مائة نقاط
من المجموع الكلي وقدرة : اربعة نقاط

وقد وافق مجلس الكلية على نتيجة امتحانه في : ٢٠١٨/٠٩/١٢

واعتمدها مجلس الجامعة في : ٢٠١٨/١١/٠٧

مدير شئون الطلاب

رئيس قسم الخريجين

شئون الخريجين

يعتمد ،

عميد الكلية



Handwritten signature in blue ink.



تحريرا في ٢٠١٨/١٢/٠٥

10940

هوية مقيم

رقم النسخة ١

المملكة العربية السعودية



وزارة الداخلية



محمد سعيد السيد بدرالدين عبدالحق

MOHAMED SAEED ELSAYED BADRELDIEN ABDELHAK

رقم الهوية: ٢٥٤٨٩٩٤١٤٠ تاريخ الانتهاء: ٢٠٢٦/٠٦/١١

تاريخ الميلاد: ١٩٩٦/٠١/١٨ مكان الميلاد: مصر

الجنسية: مصر الديانة: الاسلام

المهنة: أخصائي مشتريات

هوية صاحب العمل: ٧٠٤٨٩١٦٢٧٩

مكان الإصدار: شركة العلم لامن المعلومات

مكان العمل: منطقة الرياض

اسم صاحب العمل: مؤسسة ساره ابراهيم بن محمد آل معدي للمقاولات



يجب التحقق
من الرمز السريع
قبل اعتماد
التعامل مع الهوية



رخصة سياقة

المملكة العربية السعودية

وزارة الداخلية



محمد سعيد السيد بدرالدين عبدالحق

MOHAMED SAEED ELSAYED BADRELDIEN ABDELHAK



ID Number: **2548994140** رقم الهوية: ٢٥٤٨٩٩٤١٤٠

License Type: **Private** نوع الرخصة: **خصوصي**

Issue Date: **22/10/2023** تاريخ الإصدار: ٢٠٢٣/١٠/٢٢

Date of Birth: **18/01/1996** تاريخ الميلاد: ١٩٩٦/٠١/١٨

Nationality: **Egypt** الجنسية: **مصر**

Expiry Date: **28/08/2028** تاريخ الانتهاء: ٢٠٢٨/٠٨/٢٨

Blood Type: **A+** فصيلة الدم: **A+**



يجب التحقق
من الرمز السريع
قبل اعتماد
التعامل مع الهوية