

Ahmed Hammady

Sales Manager

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🎓 Education

10/2003 – 2006 **Faculty of Education English Dep**
Damanhur Faculty of education Alexandria university English department

🌐 Languages

Arabic mother language
English very good

📁 Professional Experience

Sales Manager

- **Arab Net company:** from 2007 to 2015 in computer software, hardware and network sales .
- **Dawather trading Est:** sales manager in air freshener and Scent Diffusers from May 2016 to 2020.
- **Scent&Hygiene Est:** from 2021 till now as sales and purchasing manager which working in Aroma oil, Scent diffusers, Air freshener, Hygiene products and cleaning tools.

🧠 Skills

Computer skills software hardware, networking and Microsoft office

Social media marketing and media buying

Leadership: Motivating, coaching, and mentoring the sales team to improve performance.

Communication: Clearly conveying information, building relationships, and providing constructive feedback to team members.

Interpersonal skills: Building strong relationships with both the sales team and clients through empathy and active listening.

Delegation: Effectively assigning tasks to team members.

Strategic and analytical skills

Strategic planning: Developing and executing a sales strategy to drive growth.

Data analysis: Interpreting sales data to spot trends, forecast future sales, and make informed decisions.

Problem-solving: Identifying and resolving issues efficiently.

Market analysis: Staying informed of industry developments to understand market trends and buyer behavior.

Operational and technical skills

📄 Certificates

Saudi driving license

ICDL license