



Ahmed Mohamed Ahmed Morsi

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Professional Summary

Technical Procurement Manager with 10+ years of experience in the construction industry, combining both technical and procurement expertise. Proven track record in managing procurement contracts for major projects, developing procurement policies, and implementing ERP systems to enhance operational efficiency. Strong leadership, negotiation, and supplier management skills.

Work Experience


Concord for Engineering & Contracting

Head of Technical Procurement Department

 Jul 2023 – Present

- Managing procurement operations for large-scale projects, ensuring timely delivery of supplies.
- Negotiating with local and international suppliers to secure optimal commercial and technical terms.
- Developing procurement policies and overseeing ERP system implementation (Microsoft Dynamics AX) to improve efficiency.
- Contributing to the company's digital transformation by participating in the implementation of SAP in procurement.
- Coordinating with engineering and finance departments to align procurement with project schedules and budgets.
- Leading, training, and mentoring the procurement team to achieve departmental objectives.

Procurement Specialist

 Jan 2015 – Jul 2023

- Executed procurement activities for construction projects in line with technical specifications and quality standards.
- Prepared and analyzed RFQs (Requests for Quotation) to select the most suitable suppliers.
- Followed up on purchase orders and delivery schedules in coordination with engineering departments.
- Supported contract negotiations and contributed to improving payment and delivery terms.
- Assisted in ERP system implementation (Microsoft Dynamics AX) to streamline procurement workflows.
- Maintained strong relationships with suppliers to ensure continuity of supply.

Egyptian General Company for Buildings

Technical Office Specialist



Jan 2012 – Jan 2015

- Prepared shop drawings and technical reports for various projects.
 - Reviewed and quantified BOQs and contractors' invoices.
 - Coordinated with engineering teams to ensure compliance with project specifications.
 - Contributed to project scheduling and monitoring of progress.
 - Provided technical support and documentation to execution teams.
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Education

Bachelor's Degree in Management Information Systems

2011 – Grade: Very Good

Professional Development

- CIPS (Chartered Institute of Procurement & Supply) – In Progress
 - Internal Training – SAP Implementation (Ongoing)
 - Internship – Egyptian Natural Gas Company (2011)
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Skills

- Procurement & Supply Chain: Procurement Management, Supplier Relationship Management, Contract Negotiation, Tendering & Bidding, Strategic Sourcing.
- Technical Skills: ERP Systems (Microsoft Dynamics AX, SAP – Implementation in Progress), MS Office (Excel, Word, PowerPoint).
- Managerial & Soft Skills: Team Leadership, Communication, Problem-Solving, Decision Making.
- Languages: Arabic (Native), English (Very Good).