

Name: **Osama Nagaty Rafaat**
Nationality: Egyptian
Education: Bachelor of Civil Engineering
In 1989 from Zagazig
University – Egypt
Religion: Muslim
Civil Status: Married
Address: Saudia Arabia – Makkah.
E-Mail: osama.adawi0@gmail.com
Contact No. 00966540465406 - 00201010201788



Professional Summary

Accomplishment of 35 years of proven success leading mega construction programs, complex infrastructure developments, and multi-project portfolios across the GCC. Specialized in Program Management, Executive Operations Leadership, PMO Governance, and Strategic Planning. Demonstrated ability to translate corporate objectives into integrated program delivery plans, oversee EPC and design-build contracts, and drive operational excellence across engineering, construction, commercial, and project control functions. Strong track record in P&L management, cost optimization, risk management, performance improvement, and regulatory compliance. Adept at executive stakeholder engagement, contractor management, and resolving high-impact issues to ensure successful delivery of large-scale capital projects on time, within budget, and to required quality standards.

Core Competencies & Skills

- Program & Portfolio Management: Mega projects, capital programs, PMO governance, project controls, master scheduling, baseline management.
- Operational Leadership: Organizational operations, resource optimization, performance management systems, KPI development, process improvement.
- Strategic & Financial Management: P&L ownership, CAPEX/OPEX planning, cost control, budgeting, forecasting, commercial strategy, value engineering.
- Contract & Procurement Expertise: EPC, Design-Build, FIDIC contracts, procurement strategy, vendor management, claims & variations management.
- Risk, Compliance & Quality Assurance: Enterprise risk management, HSE compliance, QA/QC oversight, regulatory alignment, audit readiness.
- Stakeholder & Authority Coordination: Executive reporting, government authority liaison, client relationship management, JV/partner coordination.
- Change & Transformation Leadership: Change management, digital transformation (BIM, ERP, PMIS), process standardization, operational excellence.
- Leadership & People Management: Leading multidisciplinary teams, succession planning, performance coaching, collaboration across functions.
- Critical Decision Making: High-pressure problem solving, conflict resolution, strategic prioritization, mitigation strategies

Career Objective:

My Objective is to gain a new challenging role matching my qualifications and expertise, enabling to achieve the targeted advancement and strengthen the present values, so as to achieve a fast strategic growth goals and long term sustainability.

The targeted designation (Chief Executive Officer (CEO)- Chief Operating Officer (COO)- Operations Director – Construction Program Director -Construction Development Director) or equivalent role in construction , Real State development & project management companies.

Experiences:

1- **Company :** Saudi Pan Kingdom - SAPAC (KSA)

Joining date : November 2024 Up to date.

Position : Chief Executive Officer

Responsibilities:

- Defines the company’s vision, setting long-term measurable business objectives, and develops a strategic road map for growth, analyzing industry trends, identifying opportunities, and aligning business goals with long-term success.
- Monitoring and controlling the organizational operations and performance, enforcing the company's overall strategic direction and priorities implementation, and monitor the performance of each project, enabling to reduce the overall cost by 15%.
- Managing the overall activities of the organization, draw a long-term working plan, and ensuring company operational excellence.
- Managing the company’s assets and liabilities to optimize and increase the productivity by 20%.
- Oversees and ensures the organization successes key factors are achieved in terms of safety, health, quality and productivity , reducing error rate by 8% and increasing the profitability by 15%.
- Directing the organization towards growth. Ensure profitability within the company through effective management and long-term strategy formulation.
- Recruit, train and building a high-performing executive team and operations staff, to execute the company’s strategy and vision, across functional departments ensures efficiency, alignment, and organizational success.
- Digitize the construction management system, promote digital transformation initiatives to improve operational efficiency so as to increase productivity by 20%.
- Works closely with senior leadership, board members, and stakeholders, to ensure business objectives align with market trends, industry shifts, and technological advancements.
- long-term planning, driving innovation, inspiring teams, establishing company culture, policy, procedures and navigate challenges that impact the organization’s growth.
- Embrace emerging technologies, market shifts, and new business models to keep your organization ahead of the competition.
- Representing the company to stakeholders on operational matters, participate in high-level meetings with clients, vendors, and regulatory bodies. And Support business development efforts by providing operational input on bids and proposals.
- Overseeing financial performance and risk management, make informed decisions that drive sustainable success.
- Established strategic partnerships with national developers
- Oversee operational budgets and approve expenditures, work with the CFO to monitor financial performance of projects and the company, and implement cost control measures to increase margins.
- Identify and mitigate operational risks (delays, safety issues, legal compliance, etc. ensure insurance, permits, and licenses are up to date for all projects. And respond to incidents or crises that could impact project delivery.

The executed projects:-

- Construction of several Compounds of fully finished residential villas projects (Each compound contains 500-600 Villas), construction of fully finished Residential buildings, Construction of warehouses projects, construction of commercial Mall, construction of several projects of Land Development.

2- **Company:** EDECS EL-Dawlia for Engineering & Contracting, Egypt.

Joining date : January 2020 Up October 2024

Position: : Operations Director

Responsibilities:

- Managing overall projects operations , optimizing the organization functioning effectively and efficiently, to increase the productivity by 20%.

- Ensure all operations are carried on in an appropriate, cost-effective way to reduce the cost by 15%.
- Develop and Improve the operational management systems and processes as per the best practices.
- Formulate strategic and operational objectives to expand the business.
- Periodically measure the operations KPI outcomes , continues improving to the ongoing work performance and implementing the necessary improvement techniques and plans.
- Collaboration in work system governance and sharing in the company's strategic growth and sustainability.
- Examine financial data to reduce the cost by 15% and to increase the profitability by 15% .
- Implementing quality control procedures,to avoid the rework cost and to increase profitability15% .
- Assure effective procurement and purchasing system is always on track and according to the projects plan, plan inventory and oversee warehouse management efficiency.
- Communicate job expectations; plan, monitor, appraise, and review job contributions, Recruit, select, train, assign, schedule, coach, counsel, and discipline employees.
- Contribute operations information and recommendations to strategic plans and reviews, prepare and complete action plans, implement productivity, and resolve problems.
- Forecast requirements, prepare an annual budget, schedule expenditures, analyze variances, initiating corrective actions.
- Develop operations systems, evaluate, implement, and enforce policies, procedures, and systems, and follow through with implementation.
- Overall responsible for the management of the engineering, procurement, construction, projects control, cost control, quality assurance, and quality control necessary for successful projects execution and completion.
- Follow up projects time schedules, manage periodic budget, cost and invoices, and create technical & financial reports.
- Observation and guidance for maximum utilization to the company assets. Arrange, propose, and coordinate with MD for the company strategy and expansion plans.
- Prepare projects performance reports for top management, client, or others.
- Handling relations with Clients, Consulting Engineers, Sub-Contractors, and Suppliers.
- Responsible for all assigned department managers according to the master organization chart, with review/approval of the responsibilities of all the operations employees.
- Review and approve all operational invoices and ensure they are submitted for payment on time.
- Communicate closely with the warehouses and plant managers to perform an analysis of our assets and inventory and ensure we are utilizing our resources effectively, maintaining owned equipment, maintaining solid inventory data, and reducing sub-rental expenses.
- Communicate with the safety department to ensure all processes remain compliant with OSHA and other safety regulations.

The executed projects:-

- The Tahya Masr multi-purpose Terminal project including the utility and administrative buildings - Alexandria Seaport.
- Seaport Berths 2,4, and 6 and the Construction of Administrative and Auxiliary Buildings- Ain Al Sokhna.
- Constructing a multi-purpose terminal - Berth 100- Al-Dhekelia Seaport.
- Construction of multi-purpose Terminal - Safaga Seaport.
- High-Speed Rail Station Hadayek October – Giza.
- Light Rail Train Station No 4 - stage 3 - Kayan Station-New Administrative Capital-Cairo
- Construction of Phase 2 of the Ahl Misr Walkway Nile River -Cairo
- Construction of control gates& Barrages of Bahr Al-Baqar Drain
- LRT Viaduct (New Kayan – NAC)- Administrative Capital- Cairo
- High-Speed Rail Viaduct endeavor in Hadayek October – Giza
- Al Fayoum HSR Bridge - Intercity Cairo & Fayoum project – Giza
- Al Amal Bridge (Shinzo Abe Axis) -Cairo

- The Shubra Banha Bridge In its third phase -Cairo
- Joseph Tito Bridge Near Cairo International Airport – Cairo
- Gesr El Suez Bridge Heliopolis- Cairo

3- **Company** : Consolidated Contractors Group S.A.L (Offshore) (CCC)
 Joining Date: 29-10-2018 to 31-12-2019
 Position : Project Director

Responsibilities

- Lead, manage, and assess phases of the project life cycle initiatives.
- Collaborate and work with Management in assessing and executing strategies.
- Define and develop project plan preparation including schedule, to define project goals, objectives, target initiatives, timelines, and budgets, in order to ensure the success of projects from original concept to final implementation.
- Evaluate the performance of the designated project on a periodical basis, and implement the appropriate corrective action to maintain the work progress, budgetary cost, and agreed time frame on the track.
- Conduct regularly meeting with clients, third parties, and project managers to report progress.
- Monitoring progress, providing financial control, and ensuring project quality.
- Devising cost-effective plans and methods to enable the effective completion of the project.
- Managing risks to avoid delays.
- Ensuring necessary permits and legal documentation are secured prior to project commencement.
- Ensuring project managers supervise and manage their own multidisciplinary teams.
- Making strategic decisions and providing the necessary leadership and direction for teams of project managers to implement those decisions
- Building strong working relationships with clients.
- Setting targets, objectives, and responsibilities for all supervised staff.
- Monitoring performance against agreed criteria.
- Overall responsibilities for ensuring contractual obligations related to the construction are fulfilled.
- Liaising with sub-contractors and advisors, ensuring the delivery of high quality according to the contract documents and as per the agreed timescales.
- Dealing with the escalation of contract disputes to mitigate the impact and support on-time delivery.
- Prepare and present project reports for management, customers, or others, as requested.
- Perform related duties as required, and as stated hereunder in the other experiences.

The executed project:-

Construction of the Arab Academy For science, technology, and maritime transport (Phase # 01)– New branch at the new Alamein City – The project’s total area is 62 Acre -The total built-up area is 300,000 M2, the overall reserved budget is about 4.9 billion LE. The scope of work includes the construction of concrete Skeleton for the 38 Buildings, basements, complete electromechanical systems, complete finishing works, roads, utilities and infrastructure, soft and hard escaping works. And Precast Fence with a total length of 3 KM.

The main contractor is the Joint Venture of Hassan Allam Construction (HAC) & Consolidated Constructions Group S.A.L (Offshore) (CCC).

4- **Company** : Industrial Construction & Engineering Company – SIAC (Egypt)
 Joining Date : 03-05-2014 till 27-10-2018
 Position : Senior Project Manager

Responsibilities:

- Developing the project plan and securing the proper implementation to the subsidiary plans.
- Controlling the performance of the project including management of contractual concerns, profits and losses, progress of work, quality, and safety. Develop and supervise the project teams, direct preparation, and update the project budget.

- Determine the obstacles and implement the appropriate corrective action to maintain the work Progress, budgetary cost, and designated time frame on the track.
- Determine and analyze the probable risks to waive or minimize the related negative impacts that may affect the project milestones and objectives.
- Coordinating between the Head Office management and the Site to ensure that the different functions in the Head Office are correctly applied in the project.
- Develop the project organization chart and define the project team members.
- Ensure professional development and perform periodic performance appraisals for team heads.
- Providing staff with the needed training and incentives to ensure their motivation.
- Conduct periodic meetings with subordinates to ensure the implementation of company policies and procedures in managing the project activities.
- Conduct regular meetings with the core function managers to follow up on safety issues, site progress, and quality and cost performance to ensure conformance with project contracts.
- Conduct regular site walk through with the site manager to monitor the construction performance with regard to safety, quality, and scheduling.
- Follow up with Planning Department for setting the project master schedule.
- Managing all monthly payments, claims settlements, invoices, etc.
- Maintaining the project's positive cash flow by directing and monitoring all billings, payables, and budget control activities.
- Assuring project quality and safety measures are implemented to the utmost level, following Company strategic objectives according to the project plan and contract documents.
- Follow up on procurement and material activities and coordinate with the head office.
- Responsible for all the correspondences with the client /consultant within the boundaries of the project contract agreement and, jointly attending periodic progress meetings.
- Ensure proper execution of contracts with the client, subcontractors, vendors and consultants.
- Managing all internal administrative-related issues in the Company, as well as for the client such as; permit issues, personnel, project social insurance, and sales tax.
- Providing final approval for subcontract agreements related to site activities, with the delegated authority and according to the company policy.
- Responsible for the project closeout reports and documents including smooth end over with the client, ensuring the client's satisfaction, providing the Company with required feedback regarding any special experience and all changes, and resolving matters during the project lifecycle including actual productivity rates for the executed works.

Projects Executed:

- Construction of a National Council for the families of martyrs and victims – At the new administrative capital – Cairo.
- Construction of 15 May new central Hospital (B+G+5), total built-up area of the hospital building only is app. 30,000 m2 with a capacity of 186 beds, 9 operation rooms, and all the major medical treatment sectors, including the construction of the associated electrical sub-station, fences, infrastructure utilities, and roads paving - At 15 May city – Cairo.
- Construction and finishing work of Mivida Project (PK #54) - Construction of parcels 6&18 finished villas (Total 129 villas) including the associated fences, infrastructure utilities, and road paving - At New Cairo.
- The Polygon Office Buildings Block 44 At Westown (Beverly Hills) For M/S SODIC.
The construction of a world-class standard business park consisting of nine uniquely designed Office buildings. The total built-up area is 125,000 m2.
The Contract includes civil and architectural works, MEP works, roads, and extensive landscaping.

5- **Company** : System Construct (Dubai).
Joining Date : 18-09-2005 till 20-09-2013.
Position : Projects Manager.

Responsibilities:

- Managing the projects for one of the most prestigious construction companies specializing in Turnkey projects.
- Managing the construction process from start till handing over stage of several projects Simultaneously as per the designated projects size and execution duration.
- Liaising with the clients, consultants, and company in-house design department till obtaining the building permits from Authorities.
- Controlling the progress within the approved time frame and budgeted cost, and assuring the achievement of the project goals.
- Evaluating the overall business performance on a regular basis, in order to take the necessary corrective action on time, so as to maintain the work progress and budgeted cost always on track during the whole project life cycle.
- Control and evaluation of sub-contractors' performance.
- Attending various regular meetings with consultants, clients, and project management.
- Conduct regular meetings with the construction team to control the progress, quality, and compliance with the safety regulations.
- Managing the project documentation, construction files, and operation planning.
- Perceiving and handling variations.
- Assure the proper Implementation of quality procedures and ensure compliance with safety standards during the whole project life cycle.
- Controlling all the acceptance and clients taking over procedures.

Projects Executed:

- Construction of four office buildings at Jabil Ali –Phase II for M/S Dubai Industrial City-Dubai.
- Construction of G+6 lease office building for M/S Dubai customs at Al Hamriya- Dubai.
- Construction of regional offices& warehouses and logistics facility of M/S Aramex at DLC-Dubai.
- Construction of G+4 car park and office building for M/S Dubai Customs at Al Hamriya-Dubai.
- Construction of car service center and offices for M/S Al Tayer Motors at DIP –Dubai.
- Construction of the factory, storage, and office buildings for M/s: Kromberg and Schubert at JAFZA –Dubai.
- Construction of the factory, storage and office buildings for M/s: Hydroturf at JAFZA- Dubai.
- Construction of the customer services office (Phase -1) for M/s: Emirate Real Estate, Ministry of Labor is the end-user – Dubai.
- Construction of ware house and offices for M/s: Metrofile at Dubai Investment Park- Dubai.
- Construction of Staff Accommodation for M/s Overseas Ast Co LLC –Dubai.
- Construction of cold store and dry store for M/S Global Logistics and Shipping at Dubai Investment Park-Dubai.

6- **Company** : Al Hamed Development & Construction Co. (Abu Dhabi)
Joining Date : 02-08-1997 to 17/09/2005.
Position : Project Manager

Projects Executed:

- Construction of four luxury buildings – Pkg 04 – shoreline apartments at the palm Jumeirah- Dubai.
- Construction of Al Ain Mall.
- Construction of four Electrical Generating Station (Each G. Station was 5 Mega Watt) for Presidential Palace.
- Construction of [4 Nos.] of (G+M+5 Floor) Residential building in Al Khalidiya at Abu Dhabi.
- Maintenance & Refurbishment and Renovation of Al Dhafra, Al Minhad Air Base and directorate Of intelligence Buildings.
- Maintenance & Refurbishment and Renovation of Al Mafrq Hospital and Clinic Buildings in the Central Region of Abu Dhabi.in addition of construction and finishing to additional two wards.

- Construction of [Basement + G+ M+ 18 Floor] Tower in Electra Street at Abu Dhabi.
- Construction of (6) Nos. compound in different locations at the Western Area of Abu Dhabi, each compound contains of the following structures:
(Concrete ground water tank “reservoir” 1,000,000 Gallon capacity + Water Pumping Station + Valve Room + Guard House + Compound wall).

7- **Company** : Al Marfa General Trading and Construction Co-(Abu Dhabi)
 Period : 04-04-1995 to 31-07-1997
 Position : Construction Manager

Project Executed:

- Construction of (35) villas at Beda Zayed “Western Region of Abu Dhabi.

8- **Company** : Arab Contracting Co. (Osman Ahmad Osman) – (Egypt)
 Period : From 10-06-1991 to 31-03-1995
 Position : Construction Engineer

Projects Executed:

- Construction of electrical generating station buildings (9.2 Megawatts) with two fuel storage tanks.
- Construction of 1600 L.M. belt conveyor for charcoal with intermediate changing stations and huge concrete tunnel for accumulation of coal.
- Construction of (3) Nos. [66/11 kV outdoor substation & 11 kV switching station].

9- **Company** : Morad Office for General Contracting Co – (Egypt)
 Period : 05-08-1989 – 05-06-1991
 Position : Site Engineer

Project Executed:

- Construction of secondary school buildings.
- Construction of (5) residential buildings of (5) stories.
- Construction of (60) Bed Central Hospital.

Attended Professional Courses:

- Master of Business Administration (Mini.).
- Primavera.
- Project Management Professional.
- Risk Management.