

Jawad Mohiyuddin

Contact Information

Al Olaya, Riyadh, Riyadh Region, Kingdom of Saudi Arabia

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Professional Summary

Results-driven Mechanical Engineer with over 10 years of experience in HVAC, MEP, and business development. Proven expertise in project management, technical design, estimation, and client relations. Skilled in leading cross-functional teams, ensuring project delivery within budget and timeline, and driving business growth through strategic planning and customer engagement.

Work Experience

Business Development Executive

Ayayo Middle East Co Ltd | Riyadh, Saudi Arabia

June 2025 – Present

- Conduct market surveys to identify potential clients and business opportunities.
- Identify client requirements and provide tailored sales support.
- Maintain long-term customer relationships and achieve sales targets.
- Assist design engineers in preparing and modifying designs and drawings.
- Prepare monthly progress reports, master plans, and project programs.
- Coordinate with General Manager and Site Quantity Surveyor to submit weekly/monthly reports to consultants/clients.
- Ensure timely approval of drawings, technical submittals, and bills, and secure on-time client payments.

Technical Engineer MEP (Team Leader)

KnK Tek SMC (Pvt) Ltd | Peshawar, Pakistan

August 2023 – September 2024

- Supervised supply, installation, testing, and commissioning of HVAC, Fire Fighting, and Plumbing systems.

- Performed system estimation and prepared tender documents including BOQ, technical specifications, and compliance sheets.
- Developed project master plans and programs in consultation with senior management.
- Coordinated with consultants and clients for approval of drawings, submittals, and payments.
- Conducted site inspections and supported commissioning activities.
- Prepared final test reports, as-built drawings, and O&M SOPs for project handover.

HVAC Engineer (Team Leader)

Mecatech (Pvt) Ltd | Peshawar, Pakistan

March 2015 – August 2023

- Monitored installation, testing, and commissioning of HVAC systems including ducting, piping, AHUs, FCUs, chillers, and cooling towers.
- Conducted preliminary HVAC design and load calculations using HAP 4.9.
- Prepared and interpreted contract and tender documents.
- Ensured quality control and compliance with project specifications.
- Led preventative maintenance, calibration, and repair activities for facility equipment.
- Supported business development through client engagement, presentations, and technical demonstrations.

Proposal Engineer

Sarhad Engineering and Electric Company | Peshawar, Pakistan

June 2014 – February 2015

- Prepared and submitted quotation and bidding documents for construction projects.
 - Attended pre-bid and tender opening meetings.
 - Developed project schedules, budgets, and vendor negotiations.
 - Monitored project progress and prepared detailed reports.
 - Facilitated communication between clients, consultants, and internal teams.
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Education

Master of Science in Industrial Engineering

University of Engineering and Technology, Peshawar, Pakistan

2014 – 2017

Bachelor of Engineering in Mechanical Engineering

Air University, Islamabad, Pakistan

2009 – 2014

Key Skills

- Project Management
 - Project planning and scheduling
 - HVAC & MEP Systems Design & Estimation
 - Business Development & Client Relations
 - Technical Proposal Writing & Tendering
 - Contract Management, Drafting, Review and Administration
 - Sub-Contractor and Vendor Administration, negotiation, Risk Identification & Mitigation
 - Procurement and Supply Chain Management
 - Team Leadership & Cross-functional Coordination
 - Preventive Maintenance & Facility Management
 - Load Calculation (HAP 4.9)
 - Low & High-Level Design Planning
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Software Skills

- MS Office
- AutoCAD
- Revit
- HAP 4.9
- Primavera P6

- Tekla Structures
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Languages

- English (Proficient)
 - Arabic (Beginner)
 - Urdu (Native)
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Certifications

- Professional Engineer – Pakistan Engineering Council
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References available upon request.