

# Mahmoud Hosni Mansour, CIPP , CISCIP , CISCIM , CISCC.

## Purchasing Manager, Supply chain management

**Address:** Dammam, Saudi Arabia | **Mobile:** +966 59 422 9972 | **Email:** mahmoud\_hosny\_66@yahoo.com  
**Nationality:** Egyptian | **DOB:** Sep 24th 1987 | **Marital Status:** Married | **Visa Status:** Valid & Transferable Iqama.  
**LinkedIn:** www.linkedin.com/in/mahmoud-hosni-10375793

### Profile Summary

Self-Motivated, Creative and Result-oriented: want to work with an organization where I can utilize my Intuition, personal skills to prove myself. Qualified, ambitious and hard worker towards all tasks with abilities to manage diverse responsibilities. I want to utilize my +16 years of experience in the field of Supply Chain under the name of a reputed organization, which could help me in my personal and Professional development and can derive benefits from a young, Motivated and energetic person. I am keen to embark on a career in an Organization where I can earn a respectable and moreover valuable name and can optimize skills. Qualified for a challenging and decision making assignments.

### Areas of Expertise

- Financial and numerical skills
- High-level of attention to detail
- Excellent analytical and problem-solving skills
- Exceptional talent in negotiating and networking
- Exceptional communication skills with the ability to foster strong supplier relationships
- Strong planning skills and project management expertise
- Excellent time management skills and the ability to work under pressure while maintaining accuracy
- Complex problem-solving skills

### Work Experience

#### Purchasing Manager at ESPAC (Jan-2013 – Dec2025)



**Company:** ESPAC (Manufacturing & Contracting)

DAMMAM- KSA

- Developing procurement strategies that are inventive and cost-effective.
- Sourcing and engaging reliable suppliers and vendors.
- Negotiating with suppliers and vendors to secure advantageous terms.
- Reviewing existing contracts with suppliers and vendors to ensure on-going feasibility.
- Building and maintaining long-term relationships with vendors and suppliers.
- Approving purchase orders and organizing and confirming delivery of goods and services.
- Controlling the procurement budget and promoting a culture of long-term saving on procurement costs .
- Overseeing and managing the IT systems that track shipments, inventory, and the supply of goods.
- Preparing procurement reports.
- Analyzing the procurement strategy and solving any issues or putting alternative plans in place
- Managing inventory.
- Identifying and minimizing risk by predicting the demand for products and adopting new technology with no interruption to the process
- Implementing logistic strategies, tracking goods from the origination point to the warehouse
- Supervising and training employees

#### Purchasing Supervisor at ZAMIL GROUP (Jun2010 – Jan2013)

**Company:** Saudi Aerated Concrete Industries Co. Ltd (Manufacturing & Construction) – . Jubail KSA

Reviewed monthly, quarterly and year-to-date financial reports, presenting key insights and recommendations to the Board.

- Inspect and process purchasing requisitions and reports.
- Communicate with vendors on items' price, availability, and delivery, quality, suitability and purchase supplies accordingly.
- Generate the POs process for handled requests and enter on system when needed.
- Follow up with the warehouse team on inventory of items purchased by the Procurement Department.
- Generate procurement activities' end of month and comparisons reports.
- Follow up on stock consumption related to consumables, stationary, etc.
- Conduct continuous research to locate new potential suppliers and stay abreast of new products and market trends.
- Plan, monitor, coordinate and evaluate company's purchasing activities and expenses as specified by the Manager

## **Accountant at AZMEEL CONTRACTING CO. APRIL09 to FEB10**

**Company: AZMEEL ( Construction) – Dammam- KSA**

- Documents financial transactions by entering account information.
- Managing and preparing accounts for the company.
- Devising client specific risk and return policy.
- Prepares assets, liability, and capital account entries by compiling and analyzing account information.
- Recommends financial actions by analyzing accounting options.
- Contributes to team effort by accomplishing related results as needed.

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### **Key Achievements**

- **Cost reduction and efficiency:** Achieving quantifiable savings is a primary metric, which can be demonstrated through examples like reducing inventory costs, shortening processing times, or securing lower prices through negotiation.
- **Strategic supplier management:** Building a diverse, reliable supplier base and establishing long-term, mutually beneficial relationships is crucial for consistent quality and value.
- **Risk mitigation:** Identifying and managing risks in the supply chain through strategies like developing contingency plans and ensuring supply chain resilience is a key achievement.
- **Quality and compliance:** Ensuring that all procured goods and services meet the organization's quality standards and comply with relevant laws and ethical practices is fundamental.
- **Process improvement:** Successfully implementing new systems or processes, such as e-procurement or updated policies, that lead to greater transparency and efficiency is a significant accomplishment.

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### **Education**

- **Certified International Procurement professional , CIPP**
- **Certified International Supply chain professional / Manager / Consultant, US , CISCP/CISCM / CISCC**
- **Certified International Warehousing and Inventory Manager, US**
- Bachelor's degree in accounting, Mansoura University, Egypt *Graduation Year: 2008 (Good)*

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### **Top Skills**

**Technical Skills:**

- Proficient in ERP Implementation.
- Advanced MS **Excel** .

- Internal control and Strategic Business Planning
- Risk Management & Cost Control Optimization.

**Soft Skills:** Strong leadership and team-building abilities, Excellent problem-solving and decision-making skills, Highly organized and detail-oriented



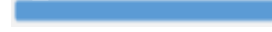
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### Languages

**Arabic:** Native



| **English:** Proficient



Member No: 54614

# International Academy of Business and Financial Management

*Certificate*

By the power vested in the Board of Governors of the International Academy of Business and Financial Management, the Advisory Board, Faculty and the Curriculum Committee, do hereby certify that

**Mr. Mahmoud Hosni Mansour**

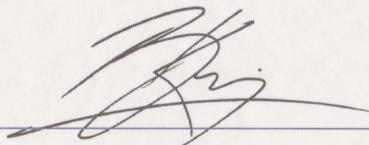
**Certified International Procurement Professional**

has satisfied all the examination and experience requirements, and is duly admitted and licensed to use the charter, board certificate, designation and membership credentials here listed as of this date

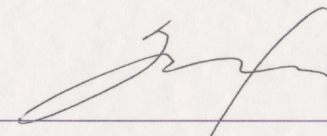
**26th August 2021**

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Chairman



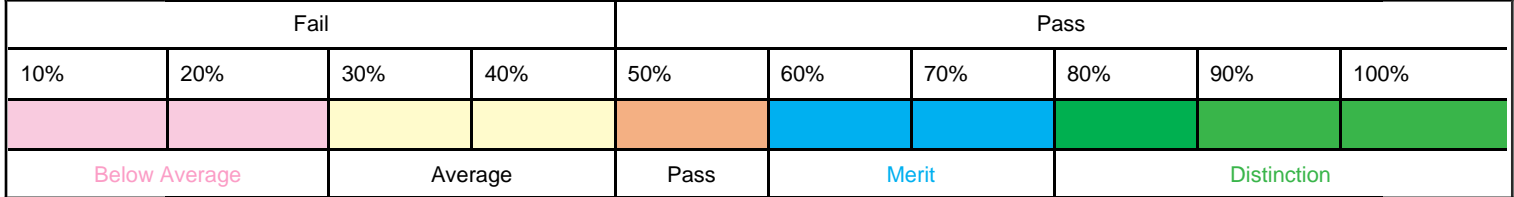
Geoffrey H U Baring  
C.E.O. IABFM Institute





<b>MAHMOUD HOSNI MANSOUR</b>	Certified International Warehousing and Inventory Manager	
	BOA-STD42276	2023-07-28

<p><b>Your Overall Performance : <span style="color: green;">Distinction</span></b></p> <p>Congratulations! You have successfully earned your CIWIM certification. This is a tremendous accomplishment!</p>	Trained by:



**What Does This Diagram Mean?**  
The diagram uses four different performance rating categories to show your overall performance on the exam. Each rating reflects the number of questions you have answered correctly.

**How is Your Score Determined?**  
IPSCMI has subject matter experts from around the world and from many different disciplines - to determine how many questions you must answer correctly to pass the exam. Each scored question on the exam is worth 10 points and your final score is calculated by totaling the points you have earned in the exam. The number of questions you answer correctly places you within one of the performance rating categories.

**Your Performance by Domain**  
Using the same category (as above), your performance has been calculated within each domain. This will help you identify your strong areas - as well as those which need improvement - so that you know which areas to focus on and review.

S.No.	Module	Score	Performance
1.	Introduction to Inventory and Warehousing	90%	<span style="color: green;">Distinction</span>
2.	Warehouse Operations	70%	<span style="color: blue;">Merit</span>
3.	Material Handling	80%	<span style="color: green;">Distinction</span>
4.	Inventory Management	90%	<span style="color: green;">Distinction</span>
5.	Managing Uncertainties	87%	<span style="color: green;">Distinction</span>
6.	Sustainable Warehouse Performance	90%	<span style="color: green;">Distinction</span>
Total Score & Overall Performance		85%	<span style="color: green;">Distinction</span>

**What Can You Do Next?**

- Celebrate your achievement! Remember, it's just the beginning. Continue learning for a successful and rewarding career.
- Update your CIWIM qualification on LinkedIn

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**Mahmoud Hosni Mansour**

is hereby Certified as a

**Certified International Supply Chain Manager  
(CISCM)**

As a purchasing and supply chain management professional, this includes the responsibility to maintain the highest ethical practice to favorably reflect upon the profession.

Given at Lewes, Delaware, the United States.

Certification ID: *CISCM2230636677*  
Issue Date: *June 9, 2023*  
Expiration Date: *June 9, 2028*



President, Certification Committee

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**Mahmoud Hozni Mansour**

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(CISCP)**

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Certification ID: *CISCP2230638490*

Issue Date: *June 9, 2023*

Expiration Date: *June 9, 2028*



President, Certification Committee

# International Purchasing and Supply Chain Management Institute



**Mahmoud Hosni**

is hereby Certified as a

**Certified International Supply Chain Consultant  
(CISCC)**

As a purchasing and supply chain management professional, this includes the responsibility to maintain the highest ethical practice to favorably reflect upon the profession.

Given at Lewes, Delaware, the United States.

Certification ID: *CISCC2241002844*  
Issue Date: *October 10, 2024*  
Expiration Date: *October 10, 2029*



A handwritten signature in black ink, appearing to read "Lehaq A. Hussain".

President, Certification Committee