

# ABDULAZIZ RASHED AL-EID

Khobar, Saudi Arabia  
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## PROFESSIONAL SUMMARY

Customer-oriented Store Manager offering over 5 years of experience in retail operations, sales and service team leadership and profitability strategies.

Organised and adept at prioritising daily tasks and following through to achieve performance and productivity goals.

Resourceful administrative professional with strong experience in office management, database management. Demonstrates comprehensive knowledge of GDPR and relevant regulations to maintain accurate and compliant records. Creative problem-solver keeps office running smoothly.

## WORK HISTORY

**STORE MANAGER** | 01/2019 - Current  
**Apparel Group - Khobar, Saudi Arabia**

- Monitored stock levels and wrote timely order supply requests to replenish merchandise
- Negotiated contracts with suppliers for cost-effective procurement of merchandise.
- Stocked and restocked inventory upon delivery receipt
- Completed opening and closing procedures each day
- Built brand loyalty by promoting company loyalty schemes, hosting events and engaging with repeat customers
- Optimised store performance through continuous evaluation of existing processes and identifying improvement opportunities
- Exceeded sales targets consistently by assisting customers in selecting and purchasing merchandise
- Microsoft office skills
- Store management
- Training and development
- File and records management
- Sales strategy familiarity
- Project scheduling
- KPI Performance
- Office supply management

## SKILLS

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## EDUCATION

**General Organization for Technical and Vocational - Ahssa, Eastern Province | Diploma of Higher Education**

Library Administration, 01/2015 - 05/2017

## ACCOMPLISHMENTS

- Highest sales achiever in the month of JULY 2022 - SK
- Highest sales in month of AUG 2022.
- Pre-Store Manager Development Program - Skechers 01/2023
- For exemplary performance during Ramadan seasonal Sale period in year 2023.
- National Protection Officer ( NPO ).
- Best Exhibition of the Year (Three times)
- Best Employee of the Month ( Six times )

## LANGUAGES

### Arabic

Native

### English

Upper intermediate

## PERSONAL DETAILS

**Date of Birth:** 31-Aug-1997