

Mazen Abu Elsaud

■ Email: mazenabuelsaud715@gmail.com

■ Phone: +966547718848

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#### Professional Summary

Motivated and results-driven professional with experience in sales development and supply coordination. Skilled in building client relationships, improving sales processes, and ensuring efficient operations. Looking to leverage expertise in a challenging and growth-oriented environment.

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#### Work Experience

##### Sales Development Supervisor

Al-Sahli Trading & Industrial Company | Riyadh, Saudi Arabia

Jan 2024 – Jun 2025 (1.5 years)

- Supervised and supported the sales development team to achieve monthly and quarterly targets.
- Implemented strategies to expand client base and improve customer satisfaction.
- Monitored sales performance and provided regular reports to management.

##### Supply Representative

Iktamal Trading Company | Riyadh, Saudi Arabia

Jan 2023 – Dec 2023 (1 year)

- Coordinated and managed supply deliveries for clients and internal operations.
- Maintained strong relationships with suppliers and ensured timely procurement.
- Assisted in inventory management and reporting.

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#### Skills

- Sales Development & Strategy
- Supply Chain Coordination
- Client Relationship Management
- Inventory & Order Management
- Team Supervision & Leadership