



## PROFILE

**Sales & Project Engineer – Techno-Commercial** with **7+ years of experience** in industrial projects, project coordination, sales, ERP-driven operations, and site execution within **material handling, crane, and control systems**. Strong in **end-to-end project delivery**, OEM and subcontractor coordination, documentation, and cost control. Open to **challenging roles** offering growth, responsibility, and long-term value.



## WORK EXPERIENCE

### POWER CRANES INDUSTRIAL COMPANY - KSA

MAY 2022 TO PRESENT

**Sales & Project Engineer – Techno - Commercial**

مهندس مبيعات ومشاريع – تجاري وتقني  
شركة قوة الرافعات الصناعية

- Managed end-to-end execution of EOT crane and crane power supply projects from enquiry to final handover.
- Acted as single point of coordination between clients, OEMs (OMIS, BANG, Vahle), and internal engineering, procurement, factory, and site teams.
- Coordinated installation and commissioning activities and supervised site execution to ensure quality and schedule compliance.
- Coordinated EOT crane girder fabrication, including minor drawing modifications, plate implementation as per load and span requirements, fit-up guidance, and supervision of fabrication teams.
- Worked closely with factory fitters, welders, and supervisors to ensure drawings, specifications, and fabrication requirements were correctly implemented.
- Supported assembly planning, quality checks, and dispatch readiness, ensuring alignment with project schedule
- Prepared and controlled complete project documentation, including quotations, technical submittals, Method Statements as per customer requirements, GA Drawings, and proforma & final invoices.
- Supported cost control, variation management, and project progress reporting to management.
- Handled ERP-based order and project tracking, including sales orders, purchase orders, material status, invoicing, and project follow-ups.
- Key Clients: SWCC, CEER Motors, LUCID Motors, Saudi Defense, Tameer Steel, Modern Fulaz, MADAR & MASDAR Building Materials, Sulb Al-Jazeera, Aasia steel, Al Haramain industrial group, Solb Tihama Steel Products Company, Innovative Floor Factory, Among other industrial clients.

## CONTACT

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Date of Birth: 25<sup>th</sup> Dec 1990  
Nationality: Indian

## SKILLS

- Project Management
- Project Documentations & Controls
- ERP Operations (JD Edwards - Functional & DO System)
- Techno-Commercial Management
- OEM & Vendor Coordination
- Client & Stakeholder Management
- Cost Tracking & Invoicing
- Installation & Commissioning
- Risk & Issue Resolution

## LANGUAGES

- English (Fluent)
- Arabic (Limited proficiency)
- Hindi (Fluent)

## HOBBIES & INTERESTS

- Fishing.
- Hiking.
- Sports.
- Travelling.
- Repairing and working on electronic devices



## EDUCATION

Diploma in Electronics & Telecommunication Engineering - MSBTE, India (2015)