

HASSAN RAZA



Contact

@ alvimahdi08@gmail.com

+966510500354

Al khobar city, eastern province KSA

Skills

Project Management 100%

Team Leadership and Collaboration 100%

Data analysis and Reporting 100%

Problem Solving And Decision-making 100%

Time Management 100%

Languages

Urdu

English

Arabic

OBJECTIVE

Dynamic and results-driven Business Executive with a strong foundation in corporate operations, client relationship management, and strategic business development. Currently contributing to organizational success at Hani Al Hoty and Partner Company in Saudi Arabia. Seeking to leverage my skills and professional experience in a challenging and growth-oriented environment where I can contribute to business success and continuous improvement.

EXPERIENCE

Macdonald April 2022 - April 2024
MDS Coordinator
Riyadh, Saudi Arabia
Trained and supported staff on MDS procedures and compliance requirements.

Hani al hoty and partner company October 2024 - Onward
Business Executive
Al Khobar, Saudi Arabia
Developed and maintained strong relationships with clients to understand their business needs and deliver tailored solutions.

EDUCATION

Allama Iqbal Open University 2017 - 2019
Bachelor In Arts
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PROJECTS

Client Acquisition and Retention Strategy
At Hani Al Hoty and Partner Company – 2024 (Ongoing)
Developed and implemented a client acquisition plan, resulting in a 25% increase in new clients within the first quarter.

Customer Service Excellence Program
At McDonald's – [Riyadh, Saudi Arabia], [2022 to 2024]
Led a team-wide initiative to enhance customer service by implementing training modules focused on communication and efficiency.
Achieved a 20% improvement in customer satisfaction scores (CSAT) within three months.

COURSES

computer software and office handling
From January 2018 To September 2018
From Punjab Vocational Training Institute