

EBRAHIM EISSA

Procurement Manager – EPC & Infrastructure Projects

(Aramco | SPARK | NEOM Experience)

Location: Al-Khobar, Saudi Arabia

Phone: +966 50 343 6931

Email: ebrahim_eissa7777@hotmail.com

PROFESSIONAL PROFILE

Procurement Manager with more than 25 years of experience across contracting, infrastructure, EPC and industrial projects in Saudi Arabia. Strong background in Aramco-regulated environments, supplier management, contract negotiation and procurement compliance. Known for integrity, sound judgment, and the ability to lead procurement teams while ensuring cost efficiency and timely project support.

CORE COMPETENCIES

- Procurement & Supply Chain Management
- EPC & Infrastructure Projects
- Aramco Procurement Compliance
- Vendor Sourcing & Evaluation
- Contract Negotiation & Administration
- Materials Management (Pipes, HDPE, DI, GRP, FRP, Steel, Building Materials)
- Cost Control & Budget Monitoring

- Risk Mitigation & Governance
- Team Leadership & Coordination

PROFESSIONAL EXPERIENCE

Procurement Manager

GCS – Gulf Cooperation Symbols Contracting

Eastern Province, Saudi Arabia | Apr 2024 – Present

- Manage procurement activities for infrastructure and government projects, including Aramco and NEOM-related works.
- Plan and coordinate procurement schedules to meet project milestones.
- Handle supplier sourcing, evaluation and contract negotiation.
- Ensure procurement compliance with company policies and project requirements.
- Coordinate with engineering, project and finance teams to support project execution.

Procurement Manager

CRCC – China Railway Construction Corporation

SPARK – King Salman Energy Park, Saudi Arabia | Aug 2020 – Jul 2023

- Managed procurement operations for SPARK Infrastructure & Utilities projects under Aramco supervision.
- Negotiated supplier contracts and purchase agreements.
- Conducted market analysis to support sourcing decisions.
- Ensured compliance with contractual terms and Aramco procurement standards.

- Maintained strong relationships with key suppliers.
- Resolved supplier payment and invoice issues to maintain continuity of supply.

Senior Procurement Supervisor

ARKAD Engineering & Construction

Al-Khobar, Saudi Arabia | Apr 2017 – Jul 2020

- Supported procurement activities for the Master Gas System (MGS) project covering extensive pipeline networks.
- Led sourcing activities for materials and subcontracted services.
- Evaluated supplier quotations and negotiated commercial terms.
- Monitored supplier performance and procurement KPIs.
- Handled supplier claims, disputes and material rejections according to procedures.

Branch Manager

Al Danube Building Materials

Al-Jubail, Saudi Arabia | Dec 2012 – Feb 2017

- Managed branch operations, sales activities and inventory control.
- Developed customer relationships and expanded sales accounts.
- Supervised staff performance and ensured operational compliance.

Administrative & Financial Manager

Redian Factory for Wood Works

Riyadh, Saudi Arabia | Jan 2011 – Oct 2012

- Managed financial operations, payroll and vendor payments.
- Prepared financial and operational reports.
- Coordinated production follow-up to ensure quality and timely delivery.

Earlier Career

- Project Sales Manager – IKK Group / National Marketing (NEPRO)

Eastern Province, Saudi Arabia | Jan 2009 – Dec 2010

- Senior Sales Executive – Riyadh Cables. **Riyadh, Saudi Arabia | Jan 2008 – Dec 2008**

- Branch Manager – Al-Tayar Plastic Manufacturing Co. **Riyadh, Saudi Arabia | Jan 2000 – Oct 2007**

EDUCATION & PROFESSIONAL AFFILIATION

Bachelor of Economics – Accounting & Business Management

Tishreen University – Syria

Associate Member – SOCPA

Saudi Organization for Chartered and Professional Accountants

LANGUAGES

Arabic: Native

English: Professional Working Proficiency