

## Personal Details

- Iqama Status: Transferable Iqama
- Nationality: Pakistani
- Availability: 15 days (notice period)
- Driving License: Valid Saudi Driving License

## Contact

**contact**  
0545908322

**Email**  
waqar.khan2315@gmail.com

**Address**  
Tabuk,Saudi Arabia

## Education

**Inter Commerce**

**Automobile Degree**

**Bachelors of Commerce's**  
Karachi university  
2004

## Skills

- Product Expertise
- Infrastructure Materials
- Industrial Materials
- Engineering Principles
- Project Experience
- Strategic Planning
- Key Account Management

## Language

- English
- Arabic
- Urdu

# MOHAMMED WAQAR KHAN

## Sales and Marketing Manager

Senior Sales professional with 18 years of KSA experience. Currently leading sales operations for the NEOM Line Project. Proven expert in building materials, including concrete, piping systems (PVC/GRP/HDPE), and timber. Bilingual in Arabic and English with a Transferable Iqama."

## Professional Experience

### Asas Al Mohelib | Sales Supervisor (Tabuk)

02/2  
024  
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- Strategic Project Lead: Currently spearheading sales and supply chain operations for concrete, cement blocks, and cement tiles for the NEOM Line Project
- Leveraging a strong understanding of engineering principles to provide technical solutions and maintain high customer satisfaction.

### United Compounding Industrial Company | Sales Supervisor ( Jeddah)

2023  
-  
2024

- Sector Leadership: Directed sales for plastic filler compounds, successfully achieving all regional sales goals
- Team Management: Effectively managed a sales team to execute regional growth plans and expand the client base.
- Key Account Management: Built and nurtured strategic relationships with major clients to ensure long-term loyalty and repeat business.

### Saudi Industries for Pipes Co. Ltd. | Sales Supervisor (Jeddah)

2019  
-  
2023

- Product Specialist: Managed the sales of U-PVC pipes and PVC fittings, providing technical responses to complex customer queries.
- Revenue Growth: Generated high-quality sales leads and managed the complete sales lifecycle from prospecting to closing.
- Account Oversight: Handled account management and sales operations to ensure consistent revenue streams.

### Masheed Trading & Transport | Sales Supervisor (Yanbu)

2010  
-  
2016

- Material Sales: Oversaw the distribution and sales of timber, plywood, and specialized cement products (microsilica, flash).
- Financial Accuracy: Managed cash and check collections with high precision and prepared detailed weekly sales reports for strategy meetings.
- Deal Negotiation: Negotiated favorable sales terms and closed major contracts through diligent strategic follow-ups.

### Saudi Hepco | Sales and Market Executive (Jeddah)

2016  
-  
2018

- Technical Sales: Specialized in the market for GRP, PVC, and HDPE piping systems.
- Performance Tracking: Analyzed market trends and performance data to guide accurate sales forecasting.