

Curriculum Vitae (CV)

Medical Sales Representative

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Career Objective

Medical Sales Representative seeking to join a reputable medical supplies company in Riyadh, with the aim of improving sales performance, expanding the customer base, and building strong relationships with hospitals, pharmacies, and medical centers. Dedicated to achieving sales targets through strong communication, negotiation, and follow-up skills.

Education

Bachelor's Degree in Agricultural Engineering (Syria)

Work Experience

Medical Supplies Sales Representative — Riyadh, Saudi Arabia

Duration: _____ to _____

- Promote and sell medical supplies to pharmacies, hospitals, and medical centers.
- Conduct daily field visits and maintain strong customer relationships.
- Prepare quotations and follow up on customer orders until delivery.
- Achieve monthly sales targets and support business growth.
- Provide product information and assist customers in choosing suitable supplies.
- Monitor market changes, competitors, and pricing.
- Prepare periodic sales reports for management.
- Coordinate with warehouse and delivery teams to ensure on-time delivery.

Key Skills

- Strong sales and negotiation skills
- Excellent communication and customer service
- Ability to meet sales targets and work under pressure
- Customer relationship management and follow-up
- Time management and daily route planning
- Problem-solving and handling customer complaints professionally

Computer Skills

- Microsoft Word

- Microsoft Excel
- Sales reporting
- Basic CRM / ERP knowledge

Languages

- Arabic: Native
- English: Good

Additional Information

- Based in Riyadh and available for field work.
- Ready to join immediately.

References: Available upon request.