

Mahmoud Hassan

Electrical Engineer | Senior Procurement Specialist

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Transferable Iqama | Valid Saudi Driving License

Professional Summary

Electrical Engineer with 12 years of experience focused on Technical Procurement and Supply Chain management. I specialize in bridging the gap between engineering specifications and cost-effective purchasing. Beyond my expertise in sourcing machinery and spare parts from international markets like China, Turkey, and India, I am deeply rooted in the Saudi market with a thorough understanding of its diverse regions and local supplier networks.

I take full ownership of the procurement cycle, from conducting market research and preparing commercial quotations to negotiating and drafting solid supply contracts that protect the company's interests. I am highly committed to maintaining the utmost confidentiality regarding pricing and supplier data while establishing organized documentation workflows. My technical background allows me to find the best alternatives and negotiate the lowest possible prices without compromising quality. Fully proficient in navigating Saudi trade regulations, including SABER, FASAH, SFDA, and SASO, to ensure a seamless flow of goods.

WORK EXPERIENCE

1. Procurement & Business Development | (Rawafd alryad Co.) Riyadh, KSA

(May 2024 – Present)

- Managing end to end procurement for industrial devices, spare parts, and packaging materials.
- Negotiating with 20+ international suppliers to secure competitive pricing and favorable payment terms.
- Leading all import processes through SABER, SFDA, and FASAH platforms to ensure smooth customs clearance.
- Reduced landed costs by 10% to 25% through rigorous supplier benchmarking and logistics optimization.

2. Procurement Lead & Founder |(B.O.T Co.for Import & Export.) (Egypt)

(Oct 2020 – April 2024)

- Managed the sourcing and import of industrial production lines, chemicals, and raw materials.
- Delivered over 450 tons of materials to local factories, handling all international LC/TT bank transactions.
- Coordinated global shipping logistics and handled complex customs documentation.

3. Safety & Procurement Engineer / (SACO Co), Riyadh,KSA

(Sep 2016 – Sep 2020)

- Handled the procurement of fire-fighting systems, electrical supplies, and safety materials for 32 retail stores and 3 mega-warehouses.
- Verified technical specifications of all purchases to ensure full compliance with Saudi Civil Defense and NFPA standards

4. Electrical Engineer | (Oriental Weavers Co),10th of ramadan city, Egypt

(April 2015 – Sep 2016)

- Managed spare parts inventory and procurement for 50+ high-tech industrial machines and AGV/LGV robots.
- Reduced machine downtime by implementing proactive sourcing plans for critical electrical components.

TECHNICAL SKILLS

- **Procurement:** Strategic Sourcing, Vendor Evaluation, Contract Negotiation, and Cost Reduction.
- **Logistics:** International Shipping, Customs Clearance, and Supply Chain Coordination.
- **Engineering:** AutoCAD (Basic), Technical Reporting, and Electrical Maintenance (LV Systems).
- **Software:** MS Excel (Advanced), ERP systems, and Adobe Creative Suite.

EDUCATION & CERTIFICATIONS

- **B.Sc. in Electrical Engineering** | Al Safwa High Institute, Egypt (2012).
- **Certified International Supply Professional (CISP)** | *Candidate (Currently Pursuing)*.
- **Mini MBA** (Sales, Finance, & PMP) | 2025.
- **Certified Member** | Saudi Council of Engineers (SCE).